

# **BCI's Iron Ore Business**

### Global Iron Ore and Steel Forecast Conference

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www.bciminerals.com.au

### **Corporate Information**

Debt (31-Dec-17)



Capital Structure	
Ordinary Shares	395.0M
Share Price (16-Mar-18, 10-Day VWAP)	\$0.16
Market Capitalisation	\$63.6M
Cash (31-Dec-17)	\$18.9M

#### Shareholding and Trading

Wroxby Pty Ltd	27.7%
Top 20 Shareholders	~50%
Number of Shareholders	~7,600
Ave Daily Volume (Last 6 Months)	~820,000

#### Share Price vs Iron Ore Price

Nil



### **BCI's Focus**



## BCI aims to become a mining company with significant earnings from multiple iron ore and industrial mineral projects.

#### 1. Optimise & grow Iron Ore business:

- Improve BCI's earnings structure from Iron
   Valley mine
- Build value in the Buckland Project via Kumina exploration success, creating a platform to attract partners and funding solutions in 2018

#### 2. Create presence in Industrial Minerals:

Build value in the Mardie Salt & SOP Project via a positive PFS, creating a platform to attract investors and funding solutions in 2018





### **Iron Ore Pricing**

- FY18 headline 62% Fe price stronger than market commentators' forecasts (US\$60-80/dmt range)
- Discounts for 58% Fe products remain high, after increasing materially in FY17
- Impact on BCI:
  - 1. Current Iron Valley earnings impacted by high discounts
  - 2. Ensure new projects are viable at higher discount levels
  - 3. BCI exploration focus to find higher quality ore



### **Ongoing Cash Flow from Iron Valley Mine**



- Quarterly earnings for BCI
- Royalty agreement with Mineral Resources Ltd (MIN)
  - MIN responsible for all capital and operating costs (excl. 3<sup>rd</sup> party royalties)
  - BCI receives quarterly royalties based on MIN's realised FOB price and pays 3<sup>rd</sup> party royalties
- DSO operation; 50% lump production; potential mine life of ~15 years @ 8Mtpa
- FY17 shipments of 8.0Mt; BCI revenue of A\$61M and EBITDA of A\$16M (adjusted)
- 1H FY18 shipments of 3.1Mt; BCI revenue of A\$19.5M and EBITDA of A\$5.3M (adjusted)





### **Iron Valley Upside from BOSS**



- MIN evaluating an innovative transport solution for Iron Valley, the Bulk Ore Shuttle System (BOSS)
  - 330km lightweight, narrow gauge rail system
  - Fully autonomous ~120t payload shuttles
- MIN's plans are gaining momentum
  - Design nearing completion, demonstration track and trials during 2H 2018
  - Potential construction start by end 2018
- BOSS would enhance Iron Valley's financial viability and value to MIN & BCI
  - Materially lower opex than road haulage
  - Potential to double production rates to 15Mtpa
  - Potential to double royalty payment to BCI





### **Improved Buckland Iron Ore Project**



- Iron ore mine/s, road and port development project in the West Pilbara
- Target 15-20Mtpa for 15 years via Cape Preston East (CPE) Port
  - Bungaroo South FS completed and fully approved for 8Mtpa operation
  - Kumina aiming to add an additional 7-12Mtpa
- Target cost structure<sup>1</sup> for mines and road: Capex <A\$600M, C1 Opex <A\$30/t FOB</li>
- Value drivers in 2018:
  - 1. Establish large Kumina Resource
  - 2. Discover high grade bedded deposits at Kumina
  - 3. Convert Sinosteel MOU to binding agreement
  - 4. Secure development joint venture partnerships



### Kumina – a Potential Game Changer



- Large (480km<sup>2</sup>), underexplored tenement package acquired from Mineralogy Pty Ltd in Sep-17
- Targeting tonnage and quality to support a 15-20Mtpa Buckland operation (combined with Bungaroo South)
- Multiple channel iron (CID) and higher grade bedded iron (BID) targets identified
  - Drilling at Kumina A completed with excellent results<sup>1</sup>
  - Drilling programme underway at BID targets
     E and J, and CID targets B and C
- Maiden JORC Mineral Resource targeted for Jun-18





1. Refer to announcements dated 23-Jan-18 and 19-Feb-18. BCI is not aware of any new information that materially affects the information included in the original announcements.

#### **Kumina – Higher Grade BID Targets**



- Bedded deposit (BID) outcropping in Joffre Member of the Brockman Iron Formation at multiple targets – rock chip samples up to 67% Fe<sup>1</sup>
- Mapping and historical drill hole also identified presence of Dales Gorge Member
- If both Joffre and Dales Gorge are mineralised (as at Paraburdoo), it could mean discovery of a large, high grade BID deposit
- Potential to transform the Buckland Project and make it attractive to multiple partners





<sup>1.</sup> Refer to announcement dated 19-Feb-18. BCI is not aware of any new information that materially affects the information included in the original announcement.

### Cape Preston East (CPE) Port – Multi-Product Export Potential

- CPE port facility planned to service Buckland Iron
   Ore, Mardie Salt and other projects
- BCI is the foundation proponent and Lease holder for a 20Mtpa operation for 20 years (potential to expand capacity and extend term)
- Design includes separate iron ore (15Mtpa) and salt (3Mtpa) stockpiles and outload facilities
- Transhipment port utilising modern self-unloading & self-propelled transhipment vessels
- Target capex of ~A\$300M and opex of ~A\$8/t
- All environmental and heritage approvals secured
- BCI finalising Construction Applications with the Pilbara Ports Authority (PPA)



CITIC's Cape



Site Infrastructure

Shiploader

### **Other Projects**



#### Mardie Salt (100%) - Focus Project

- Positive Scoping Study in 2017
- PFS targeted by June 2018
- PFS to include sulphate of potash (SOP) production
- Future ownership options could include a JV or IPO – potential to benefit BCI shareholders directly

#### Carnegie Sulphate of Potash JV (30%<sup>1</sup>) – Progress

- Kalium Lakes as JV partner and manager
- Scoping Study completion targeted by Jun-18

#### Exploration tenements (100% BCI) – Add value & sell

- Black Hills: base metals targets
- Marble Bar: gold & lithium targets
- Peak Hill: gold & base metal targets
- New tenement applications



#### Royalties (100%) – Maintain

- Nullagine (FMG): up to 2% of FOB
- Koodaideri South (RIO): 2% of FOB
- Extension (AAMC): up to 2.5% of FOB

### Attractive Value Proposition with Upside



<b>Iron Valley</b> 7-15Mtpa (royalty earnings)	<ul> <li>Reduced discount levels will improve BCI EBITDA</li> <li>BOSS rail system could double production and double BCI's annual royalty</li> </ul>	Potential future production from BCI iron ore	
Buckland Iron Ore 15-20Mtpa (100%)	Major higher grade ore discovery at Kumina will transform product mix and project economics	tenements ~30Mtpa	
Mardie S 3Mtpa (100%)	Positive PFS economics will support credible JV or attractive spin-out to benefit all shareholders		
	<ul> <li>Cape Preston East Port 20-30Mtpa (100%)</li> <li>Buckland and Mardie sufficient to underpine Third party access potential – strategic post stranded West Pilbara deposits</li> </ul>		

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