

# Mineral Resources Limited

An integrated supplier of goods and services to the Resources Sector

# FULLYEAR 2009 RESULTS





#### **MEETING OUR TARGETS**

Peter Wade, Managing Director
Bruce Goulds, Chief Financial Officer



## **ABOUT MINERAL RESOURCES**

- Operating since 1992
- Listed on ASX in 2006
- ASX 300 listed company
- A record for superior value for shareholders
- Specialist mining services contractor
- Owns and operates crushing, processing and mineral export operation circuits with replacement values greater than \$500 million



#### **PIHA**

Pipeline & site infrastructure specialist



# Crushing Services International

 Australia's largest specialist crushing contractor



#### Process Mineral International

Minerals processing & marketing



## **HIGHLIGHTS**



#### OPERATIONS

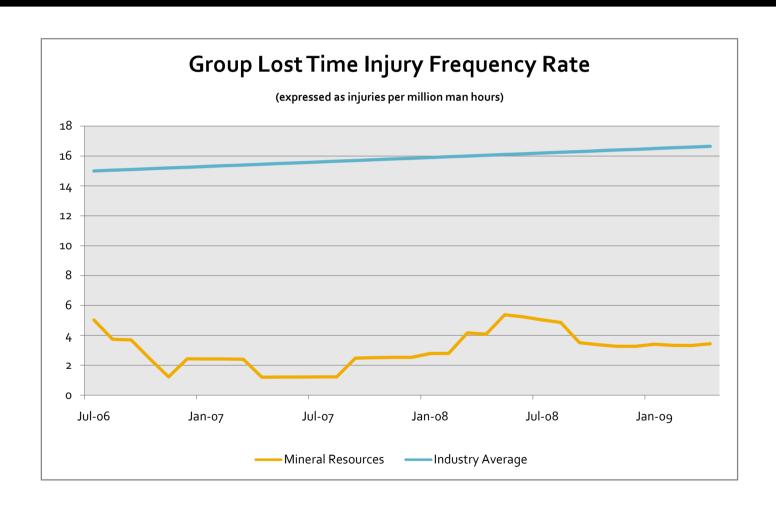
- Mineral processing & crushing contracts exceed production targets
- 2 additional BOO contracts commenced operations
- Contract extensions on two crushing contracts
- Significant pipelining contracts awarded
- Volatile manganese and iron ore prices

#### FINANCIAL

- Normalised NPAT 3% greater than previous year
- Dividend maintained at 2008 level
- Balance sheet strength to support new opportunities
- Funding facilities to support growth



## **SAFETY PERFORMANCE**





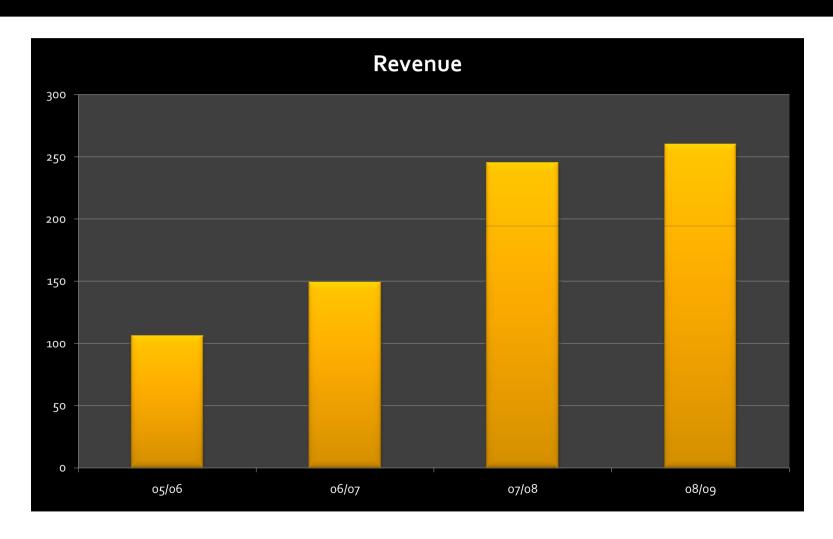
## FINANCIAL HIGHLIGHTS



- Normalised NPAT of \$49.6 million increase of 3% over FY2008
- 54% dividend payout of 19.35 cps for the year
- Low gearing debt to equity 8%
- Net interest cover 32 times
- Lines of credit available for future anticipated capital requirements
- Balance sheet strength complements continued strong earnings growth

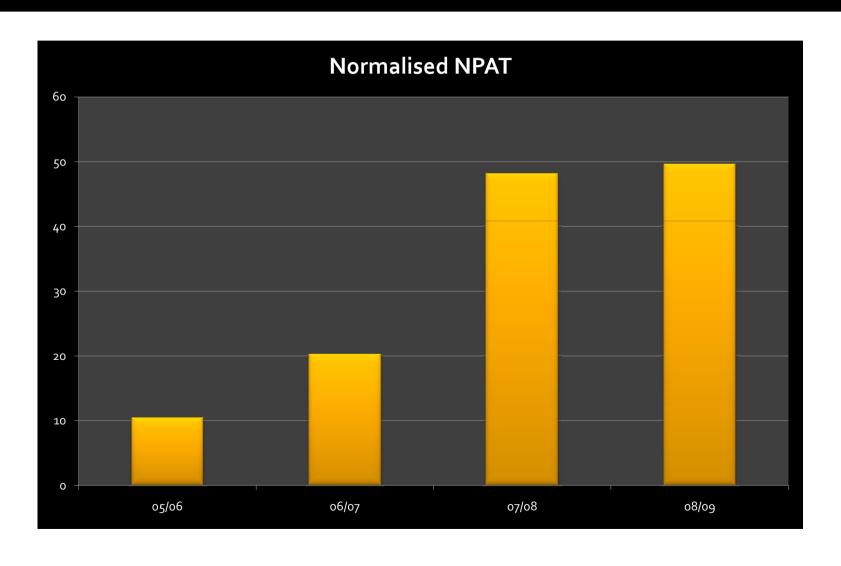


# **FINANCIAL HISTORY**



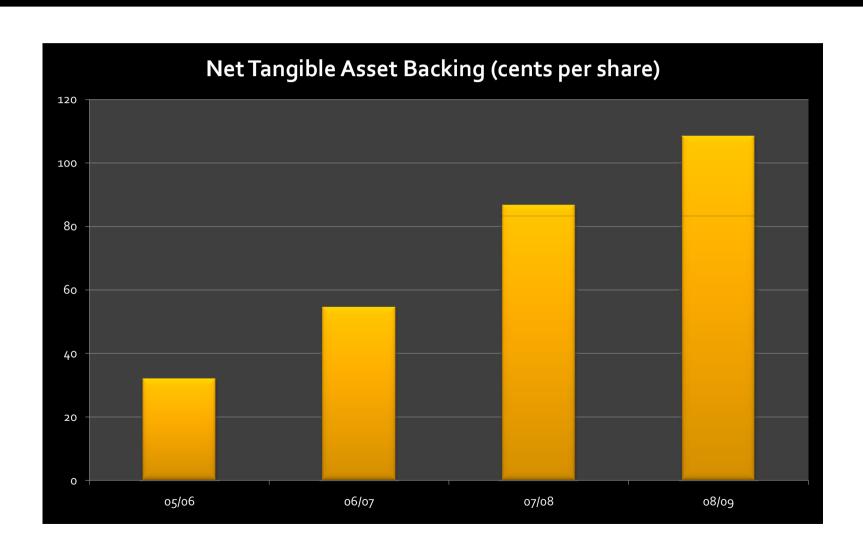


## **FINANCIAL HISTORY**





# **FINANCIAL HISTORY**





# FINANCIAL COMPARISON



	FY 2009	<u>FY 2008</u>
	<u>Actual</u>	<u>Actual</u>
Revenue	259.6	245.0
Normalised NPAT	49.6	48.1
NPAT	44.3	47.1



# FINANCIAL PERFORMANCE

<b>\$AUD</b> millions	FY 2009	FY 2008
Revenue	259.6	245.0
EBITDA	75.9	88.8
Depreciation	18.4	19.6
EBIT	57.5	69.2
Interest	3.3	2.2
PBT	54.2	67.0
Tax Expense	9.9	19.9
NPAT	44.3	47.1
Norm NPAT	49.6	48.1
EBITDA / Revenue	29.2%	36.2%
EPS (cents)	35.8	38.7





## **BALANCE SHEET STRENGTH**

\$AUD millions	<u>June 2009</u>	<u>June 2008</u>	<u>\$ Change</u>	% Change
Total Assets	288.9	223.6	65.3	+29%
Total Liabilities	(144.0)	(107.6)	(36.4)	+34%
Net Assets	144.8	116.0	28.8	+25%
Net Cash Position	(11.6)	21.5	(33.1)	
Funds Employed	156.4	94.5	61.9	+66%

	<u>June 2009</u>
ROFE % [EBIT / Funds Employed]	36.8%
ROE % [NPAT / Total Equity]	30.6%

Recommended fully franked dividend of 12.35 cents for record on 15September'09 and payable on 19 November '09

Debt : Equity 8%

Interest Cover (times) [EBIT / Interest] 32 times



# **OPERATIONAL CASH FLOW**

\$AUD millions	12 months to  June 2009
EBITDA	75.9
CAPEX (including funded items)	(53.3)
Net Interest Payments	(1.8)
Working Capital and Other	(23.0)
Net Operating and Investing Cashflow	(2.2)
Financing Cashflow	7.5
Total Increase in Cash	5.3





### **STRATEGIC FOCUS**

- Core business focused cost and cash management
- Volume based bulk minerals producer
- Forging enduring partnership links with major mining houses
- Geographic and commodity diversification

- Take advantage of current market conditions
- Enhance business through current cycle
- Manage the challenges of global economy
- Maintain commitment to a strong management and operating team



### **OPERATIONAL FOCUS**

- Secure access to additional resources within Australia
- Maintain status as low cost producer of manganese and iron ore
- Access to export wharf developments at Port Hedland to facilitate export expansion
- Process upgrades to enhance product quality

- Maintain links with BHP & Rio Tinto in new JV
- World class safety performance
- Management of costs and product recovery
- Expansion of pipelining and HDPE contracts
- Support re-structure of Windimurra operation

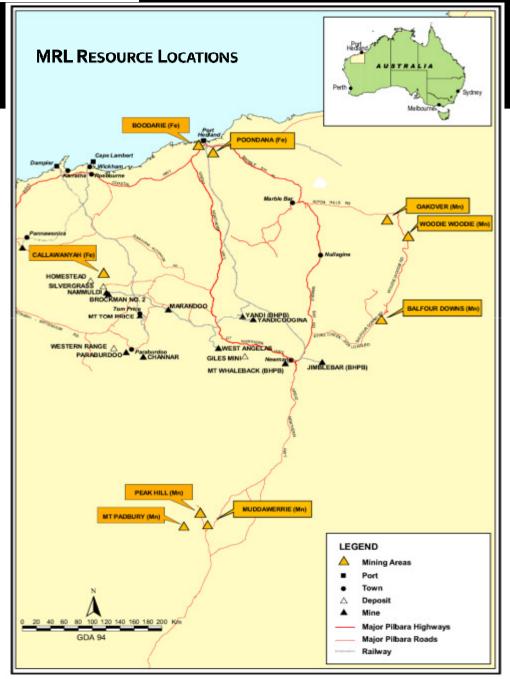


### MRL BUSINESS PLAN 2009 -2012

- Grow contracting operations through organic growth of existing sites and rollover of existing contracts
- Expand logistics chain for product haulage and export, develop stockyard infrastructure and operations
- Become a volume based bulk materials producer in iron ore and manganese to grow commodities business
- Forge enduring alliances with major mining houses, customers and joint venture partners

### **MRL TARGET AREAS 2010**

- Organic growth of current successful business
- Grow bulk mineral volume in contracting and processing operations
- Increase manganese product grade for export
- Commencement of Balfour Downs operation
- Development of infrastructure based BOO operations
- Off market takeover offer for Polaris Metals
- Pipeline related oil and gas opportunities





## **POLARIS METALS OFFER**

#### KEY ELEMENTS OF THE TRANSACTION

- Off-market takeover offer
- 1 MIN share for each 12.5 POL share
- Premium to POL recent traded price
- Positive POL board recommendation
- 50.1% Minimum take-up condition
- Pre-bid agreement with Heron Resources
- Separate offer for share options on identical ratio



#### **CURRENT POLARIS METALS PROFILE**

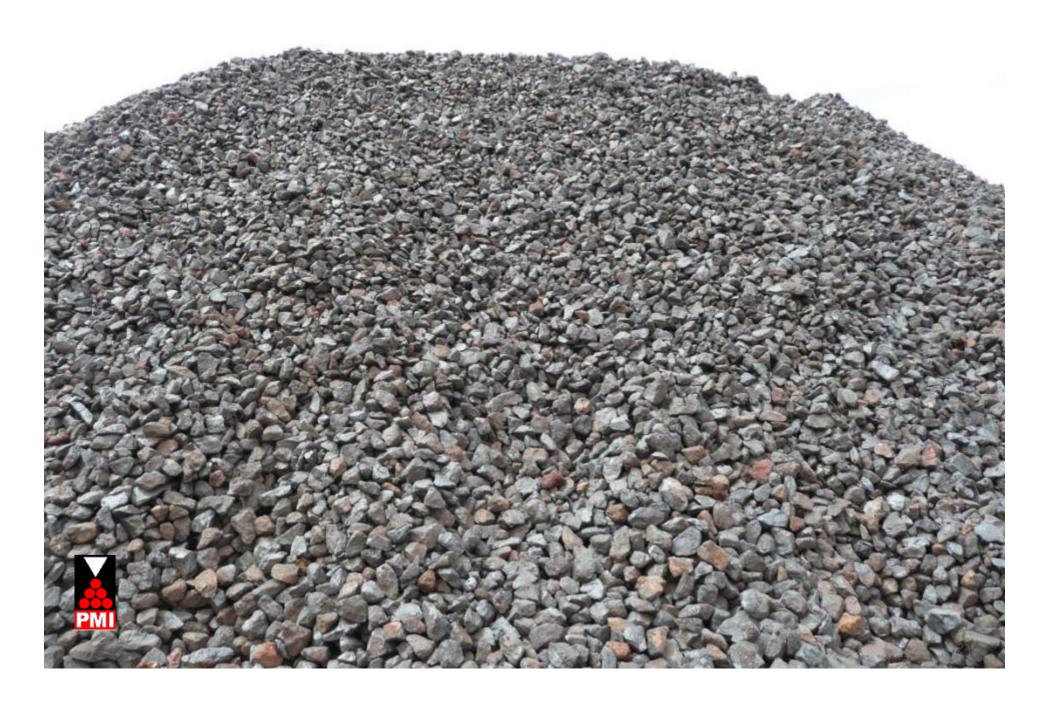
(ASX:POL – www.polarismetals.com.au)

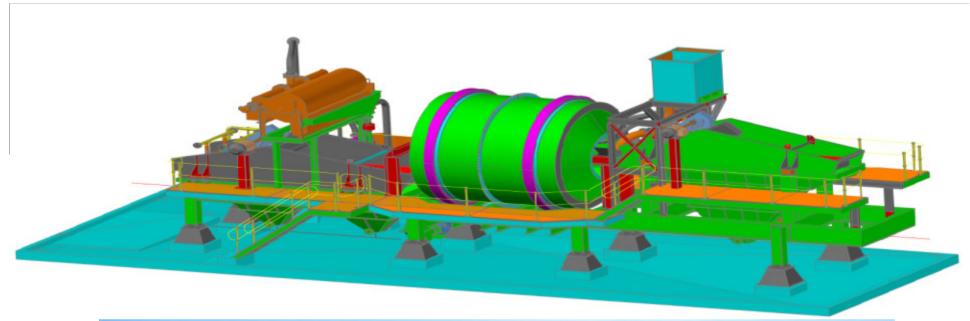
- Iron Ore resource
  - JORC resources 42 million tonnes at 58.5% Fe
    - Poondano MIN has Fe rights
    - Yilgarn (YIOP) 100-150mt @57-59% Fe direct shipping ore
    - Mayfield > 100mt Fe direct shipping ore and magnetite potential
    - Weelumurra early indications 250-300mt @ 53-64% Fe
- 6,000 km² tenement portfolio
- Geological and metallurgical team
- Project approvals well advanced





#### **PEAK HILL OPERATION**









### **FUTURE TRENDS & OUTLOOK**

- World growth emerging "green shoots"
- Improved confidence in Australia and West Australian economic position
- Resources regain positive view
- Funding availability improving to underpin growth projects
- AUD volatility likely to continue
- China continues to take significant positions in Australian resources companies

### FUTURE TRENDS & OUTLOOK (CONT)

- Utah Point export terminal under construction
- Stabilized sale prices for Iron Ore
- Further strengthening of Manganese prices
- Windimurra BOO plant in future operations planning
- Balfour Downs production in early 2010