

Peter Wade, Executive Chairman



18 November 2010

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#### **About Mineral Resources**

and processing

contractor

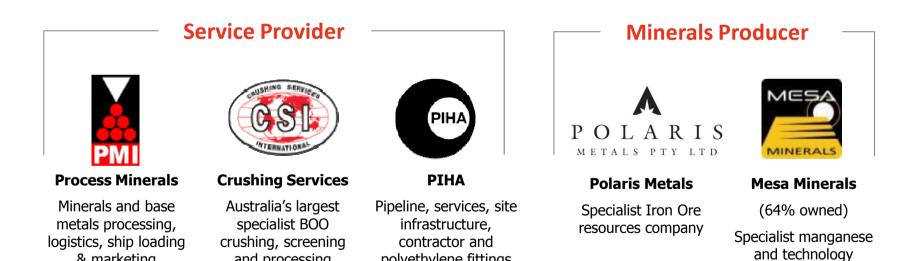




& marketing







polyethylene fittings

manufacturer

www.mineralresources.com.au

company

## 2010 highlights



#### **Commercial**

- Record annual revenue and profit
- MRL elevated to ASX 200 index
- Successful completion of Polaris acquisition
- Successful acquisition of 64% of Mesa Minerals

#### **Operational**

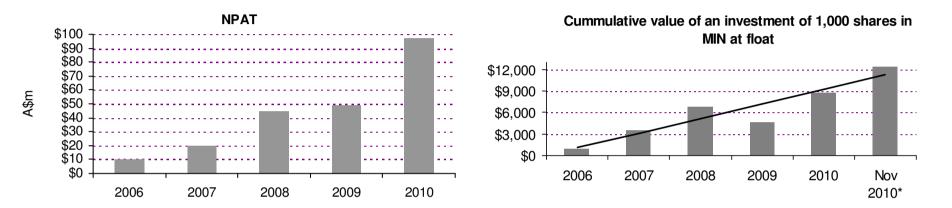
- Exported 1.3 million tonnes of manganese & iron ore
- Awarded FMG 25mtpa crushing contract at Christmas Creek
- First shipment of iron ore from Utah Point
- Commencement of operations at Nicholas Downs
- Awarded Rio Tinto Supplier Excellence Award
- Retained all BOO contracts
- PIHA strong performance



- Revenue increase by 21.4% to \$322.5 million
- Headline net profit after tax of \$97.2 million, an improvement of 119.4%
- Normalised net profit after tax (before one off tax adjustment) of \$62.5 million, an improvement of 26%
- Final fully franked dividend of 13.6 cents (payable 18/11/10), bringing the full dividend to 20.0 cents per share
- Net cash positive balance sheet
- Strong operational cash flow to finance future capital growth plans

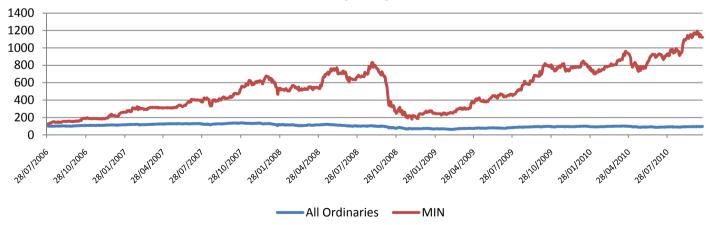
#### Strong shareholder returns





MRL has out-performed market since listing in 2006

(index)





\$AUD millions	Jun 10	Jun 09
Total Assets	844.8	288.9
Total Liabilities	(359.1)	(144.0)
Net Assets	485.7	144.8
Net Cash Position	88.2	(11.6)
Funds Employed	397.5	156.4
EPS (cents)	58.3	35.8

Cash in bank, internal cash flow, monetisation of iron ore stockpile to fund capital requirements in 2010/11 of approx \$200m		
Debt : Equity	Net cash positive	
Interest Cover (times) [EBIT / Interest]	31.1 times	

#### Mergers & acquisitions



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Polaris Metals	Mesa Minerals
<ul> <li>Profile:</li> <li>6,000km2 of iron ore tenements</li> <li>42 mt Fe JORC measured</li> <li>440 - 565 mt Fe exploration target</li> </ul>	<ul> <li>Profile:</li> <li>50% JV Ant Hill &amp; Sunday Hill manganese tenements</li> <li>Manganese processing technology</li> <li>300 ktpa export capacity at Utah Point</li> </ul>
<ul> <li>Plans:</li> <li>Stage 1 - export approx 4mtpa of iron ore from Carina operation commencing FY2011</li> <li>Drilling programme to expand JORC reserves</li> </ul>	<ul> <li>Plans:</li> <li>Commence manganese export operations</li> <li>Continue commercial evaluation of technology assets</li> </ul>
<ul> <li>Progress:</li> <li>Awaiting port access approval Fremantle Port Authority</li> </ul>	Progress:     Integrating operations into MRL     group  Reporting of Mineral Resources and Ore Reserves). It is compiled by Mr. B Morey, an employee of the Company

The information in this table accurately reflects information prepared by competent persons (as defined by the Australasian Code for Reporting of Mineral Resources and Ore Reserves). It is compiled by Mr. B Morey, an employee of the Company who is a Member of The Australasian Institute of Mining and Metallurgy with the requisite experience in the field of activity in which he is reporting. Mr. Morey has sufficient experience experience in the field of activity in which he is reporting. Mr. Morey has sufficient experience which is relevant to the style of mineralisation and the type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent person as defined in the 2004 Edition of the "Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves". He consents to the inclusion in inclusion in the table of the matters based on his information in the form and context in which it appears. The potential quantity and grade of iron deposits reported is conceptual in nature and there has been insufficient exploration to define a Mineral Resource and it is uncertain if further exploration will result in the determination of a Mineral Resource.



Commodity	2010 actual volume (tonnes)	2009 actual volume (tonnes)
Iron Ore	875,000	375,000
Manganese	428,000	275,000
TOTAL	1,303,000	650,000

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### Christmas Creek plant







## First shipment from Utah Point







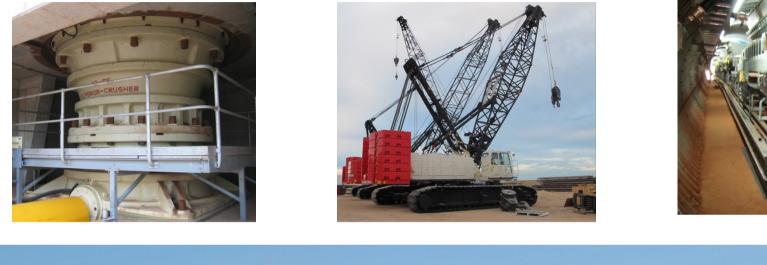
#### **Exploration & Production**





#### **BOO Contracts**







#### CSI Overall Winner Rio Tinto Iron Ore Supplier Recognition Program











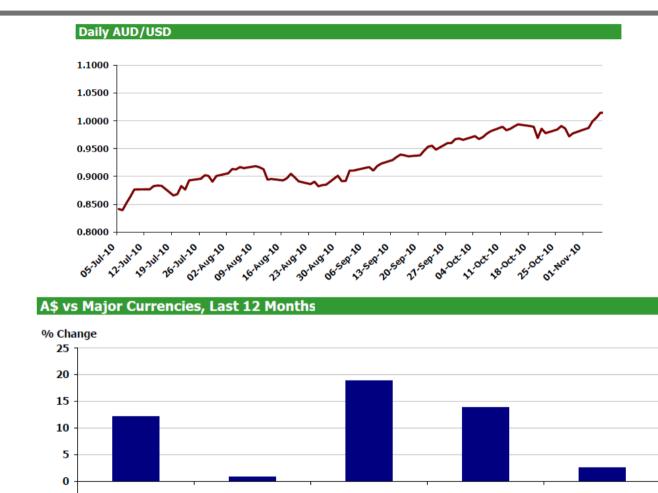








#### Economic & market conditions - currency



EUR

USD JPY www.mineralresources.com.au

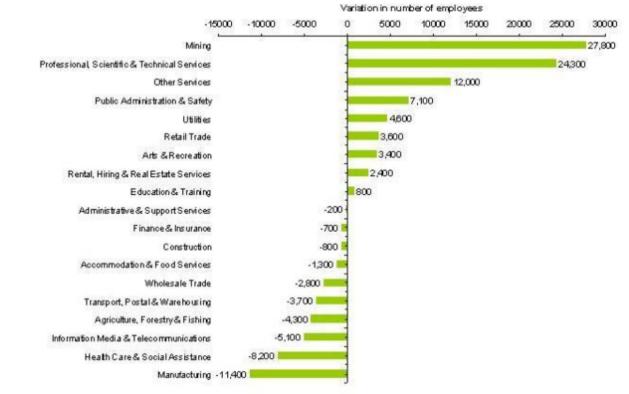
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GBP

NZD

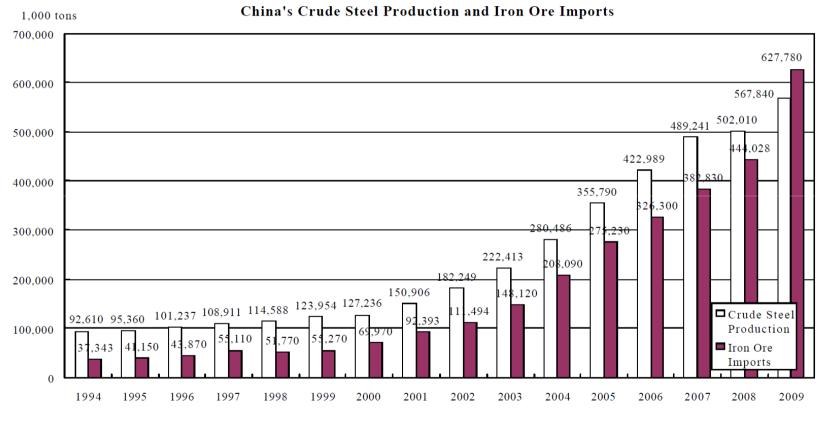


# Change in the number of employed persons by industry, August 2009 compared to August 2010



Source: ABS Cat. 6291.0.55.003, August 2010





Source: The TEX Report Vol42 No 10088 10 November 2010

### 2011 operational targets



- Commence operations:
  - Christmas Creek 25mtpa crushing plant
  - Poondano iron ore
  - Carina iron ore
  - Mt Marion lithium
  - Mesa manganese
- Ramp up operations:
  - Nicholas Downs manganese to 600,000 tpa

- Retain all existing BOO crushing contracts
- Develop BOO infrastructure contracts
- Export:
  - minimum 3.5 million tonnes of manganese & iron ore
- Utilise mini-cape vessels from Utah Point

# 2011 commercial targets



- Achieve record annual revenue and profit
- Further strengthen balance sheet
- Fully funded capex from cash balance
- Maintain net cash positive position
- Maintain 50% dividend policy



#### The business outlook for MRL for the FY2011 is extremely positive with

- Global commodity demand and pricing continuing to be strong albeit impacted by the strong AUD
- Client progress towards production growth on target to expand MRL pipeline of contract crushing and infrastructure project opportunities
- Access to port infrastructure at Utah Point committed and first exports of iron ore completed
- Drilling program at Yilgarn and Poondano tenements initiated to better define JORC reserves for mining operations
- Internal operating cashflow available to fully fund all capital spend requirements
- BOO installed crushing capacity to be increased by more than 50% with completion of Christmas Creek plant
- Substantial overseas contract opportunities for PIHA pipelining operations



- MRL performance over the initial 4 months allows management to forecast strong growth in annual performance with projected:
  - Strong increases in crushing volumes
  - Substantial increases in iron ore export volumes
  - Stockpiled manganese tonnes to be exported through Utah Point
  - Increased PIHA contract activity
- The Board of MRL will provide a detailed market update in conjunction with the release of the half yearly result in February 2011 but is pleased to announce that "*MRL is on target to achieve a record revenue and profit outcome for FY2011".*





