ASX PRELIMINARY FINAL REPORT

Smart Parking Limited ABN 45 119 327 169

30 June 2018

Lodged with the ASX under Listing Rule 4.3A

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This report covers the consolidated entity consisting of Smart Parking Limited and its controlled entities. The preliminary financial report is presented in Australian dollars.

Smart Parking Limited Year ended 30 June 2018

Details of the reporting period

Current period: 12 months ending 30 June 2018 (FY18)

Prior period: 12 months ending 30 June 2017 (FY17)

RESULTS FOR ANNOUNCEMENT TO MARKET

		2018	2017
Revenue from ordinary activities	Up 25% to	31,018,609	24,841,220
Profit/ (Loss) from after tax attributable to members	Up 219% to	1,663,060	(1,396,723)
Total comprehensive income for the year attributable to owners	Up 167% to	1,320,501	(1,979,610)

Dividends

There were no dividends paid or proposed for the period. The Group does not have a dividend re-investment plan.

Commentary on the results for FY18

The commentary is in actual currency unless otherwise stated which represents the average exchange rates for the period.

Total revenue of \$31.0m for FY18 was up 25% with Adjusted EBITDA of \$4.1m up 370% against FY17. The Group's Adjusted EBITDA margin improved 9.6% to 13.1%.

Revenue in the Parking Management division of \$23.9m was up 14% as the division continued to invest in rolling out ANPR (Automatic Number Plate Recognition) technology to new sites. During FY18 125 sites had technology installed bringing the total number of sites with technology installed to 236. The number of Parking Breach Notices issued increased by 33% in FY18 (excluding the loss of Matalan in FY17). The increased revenue along with continued cost control resulted in Adjusted EBITDA for FY18 of \$6.5m up 39% on FY17. The division continued to build its sales and operational capability in order to capture the large market opportunity on offer in the UK enforcement market place. The division incurred non-recurring and prior period expenses of \$0.75m including professional fees, costs related to the management restructure, and prior period under accruals.

External revenue in the Technology division was up 84% year on year from \$3.7m (FY17) to \$6.8m (FY18). New Smart City installations included City of Adelaide, Moonee Valley City Council and Hamilton City Council. Meanwhile, traditional off-street installations to aid customers in finding parking spaces and improving customer experience grew with new locations at Air New Zealand, Coles Supermarkets and Wilson Parking New Zealand. The Adjusted EBITDA loss of \$0.6m improved \$1.6m compared to FY17.

The company incurred \$0.7m on Research and Development and continued to invest in technology. This included the next generation sensor, a new navigation and payment application, and ongoing investment in the Smart Cloud platform.

Net statutory profit after tax attributable to members was \$1.7m for FY18, up 219% on FY17.

Operating cash flow improved 429% to \$3.5m as a result of improved performance across the business. The company incurred costs in FY18 for technology projects in progress at 30 June 2018 where receipts for both billed (\$2.1m) and work in progress will be received upon completion of project milestones in FY19.

The results were impacted by the stronger GBP currency relative to the prior corresponding period, increasing the translated contribution from the UK business which constitutes approximately 82% of total revenue to the Group. The results in constant currency are shown below.

\$M's	FY18	FY18 LY FX*	FY17
Revenue from ordinary activities	31.0	30.4	24.8
Adjusted EBITDA	4.1	3.9	0.9
* Based on average rates for FY17			

Further commentary on the results is included in the Market Announcement and Investor Presentation.

^{*} Adjusted EBITDA takes into account costs incurred in the current period which are not expected to occur in the future.

Consolidated Statement of Profit and Loss and Other Comprehensive Income For the year ended 30 June 2018

	Note	Consolidate	ed
		2018	2017
Develope from anorotions	0(a)	\$ 21.018.600	\$ 24.841.220
Revenue from operations	9(c)	31,018,609	24,841,220
Raw materials and consumables used		(3,738,696)	(2,332,703)
Employee benefits expense		(10,905,074)	(9,993,765)
Depreciation and amortisation expense		(1,975,855)	(2,351,077)
Rental and operating lease costs		(2,994,026)	(2,803,875)
Share-based payments expense		(409,408)	(411,426)
Finance and interest expense		(52,228)	(87,143)
Other expenses		(8,572,963)	(7,928,221)
Profit/(loss) before income tax		2,370,359	(1,066,990)
Income tax expense		(707,299)	(329,733)
Profit/(loss) for the year from continuing operations		1,663,060	(1,396,723)
Other comprehensive income: Items that may be reclassified subsequently to profit or loss Exchange differences on translation of foreign operations Movement in available for sale financial asset reserve Other comprehensive (loss)/ income for the year, net of tax Total comprehensive profit/(loss) for the year Total comprehensive profit/(loss) for the year attributable to owners of Smart Parking Limited		(287,664) (54,895) (342,559) 1,320,501 1,320,501	(582,887) - (582,887) (1,979,610) (1,979,610)
Earnings per share from continuing operations attributable to the ordinary equity holders of the company basic earnings/ (loss) per share (cents per share) - diluted earnings/ (loss) per share (cents per share)		0.46 0.46	(0.42) (0.42)

The above Consolidated Statement of Profit and Loss and Other Comprehensive Income is to be read in conjunction with the accompanying supplementary Appendix 4E information.

Consolidated Statement of Financial Position As at 30 June 2018

	Note	Consolidated	
		2018	2017
		\$	\$
ASSETS			
Current Assets			
Cash and cash equivalents	10	7,153,543	14,225,598
Available for sale financial assets	11	6,460,651	-
Trade and other receivables	12	8,109,611	5,667,652
Inventories		1,473,069	1,491,628
Income tax receivable		778	911
Total Current Assets		23,197,652	21,385,789
Non-current Assets			
Receivables	12	473,695	365,235
Property, plant and equipment	13	5,853,161	3,516,853
Intangible assets	14	1,860,731	2,366,974
Deferred tax assets		571,947	1,156,424
Total Non-current Assets		8,759,534	7,405,486
TOTAL ASSETS		31,957,186	28,791,275
LIABILITIES			
Current Liabilities			
Trade and other payables	15	6,218,342	4,809,541
Interest bearing liabilities		106,361	177,147
Deferred revenue		593,905	699,207
Provisions		917,053	689,603
Total Current Liabilities		7,835,661	6,375,498
Non-current Liabilities			
Interest bearing liabilities		55,787	79,948
TOTAL LIABILITIES		7,891,448	6,455,446
NET ASSETS		24,065,738	22,335,829
FOLUTY			
EQUITY Contributed equity	17	68,865,719	68,865,719
Accumulated losses	3	(47,882,069)	(49,545,129)
Reserves	16	3,082,088	3,015,239
TOTAL EQUITY		24,065,738	22,335,829
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The above Consolidated Statement of Financial Position is to be read in conjunction with the accompanying supplementary Appendix 4E information.

Consolidated Statement of Changes in Equity For the year ended 30 June 2018

	Contributed	_	Accumulated	
	equity	Reserves	losses	Total
	\$	\$	\$	\$
Balance at 1 July 2017	68,865,719	3,015,239	(49,545,129)	22,335,829
Total comprehensive income for the year				
Profit for the year	-	-	1,663,060	1,663,060
Other comprehensive loss	-	(342,559)	-	(342,559)
Total comprehensive profit/(loss) for the year	-	(342,559)	1,663,060	1,320,501
Transactions with owners, recorded directly in equity				
Contributions by owners				
Contributions of equity net of transaction costs	-	-	-	-
Share-based payment transactions	-	409,408	-	409,408
Total transactions with owners	-	409,408	-	409,408
Balance at 30 June 2018	68,865,719	3,082,088	(47,882,069)	24,065,738
	Contributed	Reserves	Accumulated losses	Total
	equity \$	\$	\$	\$
Balance at 1 July 2016	57,751,202	3,186,700	(48,148,406)	12,789,496
,				
Total comprehensive income for the year				
Loss for the year	-	-	(1,396,723)	(1,396,723)
Other comprehensive loss	-	(582,887)	-	(582,887)
Total comprehensive loss for the year	-	(582,887)	(1,396,723)	(1,979,610)
Transactions with owners, recorded directly in equity				
an ectly in equity				
Contributions by owners				
Contributions by owners	11,114,517	-	-	11,114,517
Contributions by owners Contributions of equity net of transaction	11,114,517 	- 411,426	-	11,114,517 411,426
Contributions by owners Contributions of equity net of transaction costs	11,114,517 - 11,114,517	- 411,426 411,426	- - -	

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying supplementary Appendix 4E information.

Consolidated Statement of Cash Flows For the year ended 30 June 2018

	Note	Consolidated	
		2018	2017
		\$	\$
Cash flows from operating activities			
Cash receipts in the course of operations		28,259,114	24,718,970
Cash payments in the course of operations		(25,060,667)	(24,153,060)
Interest and other finance costs paid		(9,892)	(21,772)
Interest received		299,916	115,453
Income taxes paid		(134)	(195)
Net cash flows inflow from operating		3,488,337	659,396
activities before movement in client funds			
Net decrease in cash held on behalf of		(457,827)	(87,730)
customers			
Net cash flows inflow/(outflow) from	18	3,030,510	571,666
operating activities			
Cash flows from investing activities			
Proceeds from disposal of assets		20,764	-
Proceeds from available for sale financial		273,686	-
assets			
Purchase of intangible assets		(104,316)	(186,359)
Purchase of plant and equipment		(3,331,115)	(1,270,578)
Purchase of available for sale financial assets		(6,850,921)	<u>-</u>
Net cash flows inflow/(outflow) from		(9,991,902)	(1,456,937)
investing activities			
Cook floor from the college of the			
Cash flows from financing activities			44 600 222
Proceeds from share issue		-	11,608,233
Share issue costs		-	(493,716)
Proceeds from borrowings		(205 542)	80,538
Hire purchase payments		(205,542)	(108,538)
Net cash flows outflow from financing		(205,542)	11,086,517
activities			
Not (docrosso) (increase in each and each		(7.166.024)	10 201 246
Net (decrease)/increase in cash and cash		(7,166,934)	10,201,246
equivalents		14 225 509	4 140 920
Cash and cash equivalents at beginning of		14,225,598	4,140,820
period Effects of exchange rate changes on each and		04 970	(116 160)
Effects of exchange rate changes on cash and cash equivalents		94,879	(116,468)
Cash and cash equivalents at end of period	10	7 152 542	1/ 225 500
casii anu casii equivalents at end of period	10	7,153,543	14,225,598

The above Consolidated Statement of Cash Flows is to be read in conjunction with the accompanying supplementary Appendix 4E information.

Supplementary Appendix 4E Information

1. Statement of significant accounting policies

This preliminary final report has been prepared in accordance with ASX Listing Rule 4.3A and the disclosure requirements of ASX Appendix 4E.

This report is to be read in conjunction with any public announcements made by Smart Parking Limited during the reporting period in accordance with the continuous disclosure requirements of Corporations Act 2001 and the Australian Securities Exchange Listing Rules.

The preliminary financial report, comprising the financial statements and notes of Smart Parking Limited and its controlled entities, complies with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Where necessary, comparative figures have been adjusted to comply with the changes in presentation in the current period.

The principal accounting policies adopted in the preparation of the preliminary financial report are consistent with those of the previous financial year.

2. Material factors affecting the economic entity for the current period

Refer to the attached Market Announcement and Investor Presentation for discussion of the nature and amount of material items affecting revenue, expenses, assets, liabilities, equity or cash flows, where their disclosure is relevant in explaining the financial performance or position of the entity for the period.

The profit of the Group for the financial year after income tax amounted to \$1.7m (2017: loss of \$1.4m).

An analysis of underlying Adjusted EBITDA in the current period which is calculated after excluding the effects of costs incurred but not expected to occur in the future is outlined below:

	2018 \$	2017 \$
Net profit/(loss) for the year after tax	1,663,060	(1,396,723)
EBITDA ¹	4,112,650	1,314,050
Non-recurring and prior period expenses ²	748,509	-
Foreign exchange gains ³	(791,337)	-
Dispute settlement ⁴	-	(338,696)
Onerous lease reversal ⁵		(109,928)
Adjusted EBITDA ⁶	4,069,822	865,426

¹EBITDA represents Earnings before interest, taxation, depreciation, amortisation and loss on disposal of plant and equipment.

²The non-recurring and prior period expenses relate to the Parking Management division and includes professional fees, costs related to the management restructure, and prior period under accruals none of which are individually material. These costs were incurred in the current period but are not expected to occur in the future.

³The foreign exchange gains are non-operating and relate to funding within the Group.

⁴The dispute settlement relates to damages awarded to Smart Parking in the UK from a former customer in relation to a breach of contract.

⁵The reversal relates to an onerous lease provision recognised in a previous period which was surrendered in June 2017. ⁶The Board assesses the underlying performance of the Group based on a measure of Adjusted EBITDA which takes into account costs incurred in the current period but not expected to occur in the future.

3. Retained Earnings (Appendix 4E item 6)

	Consolidated		
	2018	2017	
	\$	\$	
Balance 1 July	(49,545,129)	(48,148,406)	
Net profit/(loss) for the year	1,663,060	(1,396,723)	
Balance 30 June	(47,882,069)	(49,545,129)	

4. Additional Dividend Information (Appendix 4E item 7)

There were no dividends paid or proposed during the year.

5. Dividend Reinvestment Plan (Appendix 4E item 8)

The company has no dividend reinvestment plan in operation.

6. NTA Backing (Appendix 4E item 9)

	Consolidated		
	2018	2017	
	\$	\$	
Net tangible asset backing per ordinary share	\$0.0618	\$0.0556	

7. Earnings/(loss) per share (Appendix 4E item 14.1)

	Consolidated 2018 \$	2017 \$
Basic profit/ (loss) per share (cents per share)	0.46	(0.42)
Diluted profit/ (loss) per share (cents per share)	0.46	(0.42)
Profit/ (loss) used in calculating EPS Basic and diluted loss per share Profit/(Loss) used in calculating EPS Weighted average number of ordinary shares	1,663,060	(1,396,723)
outstanding during the year used in calculating basic	No.	No.
EPS	359,215,361	329,005,914
Reconciliation of basic and diluted loss per share Profit/(loss) attributable to the ordinary equity holders of the company used in calculating		
earnings/(loss) per share:	1,663,060	(1,396,723)

The earnings per share calculation has not been adjusted for the 4,416,967 deferred share rights (2017: 6,135,035) as the Trustee holds sufficient shares in the company to allocate to employees if all deferred shares rights are exercised. The shares held by the Trustee are included in the basic EPS calculation.

8. Share Buyback (Appendix 4E item 14.2)

The company had no on-market buy back in operation during the year ended 30 June 2018 or the year ended 30 June 2017.

9. Segment information (Appendix 4E item 14.4)

a) Description of segments

Management has determined the operating segments based on the reports reviewed by the Board that are used to make strategic decisions.

The Board considers the business from a product perspective and has identified three reportable segments. Technology consists of car parking technology products sold globally, Parking Management consists of the business which operates in the United Kingdom and consists of the provision of car parking management services on behalf of third party car park owners and on sites leased by the Company and managed on its own behalf, and Research and Development includes costs to research, develop and enhance software/hardware for both the Technology and Parking Management divisions.

Corporate functions are not considered an operating segment and includes activities that are not allocated to other operating segments.

Prior year comparatives in the segment note have been restated to be consistent with the current year.

b) Segment information provided to the board

The segment information provided to the Board for the reportable segments for the year ended 30 June 2018 is as follows:

	Technology	Research and Development	Parking Management	Total
Group - 2018	\$	\$	\$	\$
Total segment revenue	8,860,048	-	23,872,681	32,732,729
Inter-segment revenue	(2,041,438)	-	-	(2,041,438)
Revenue from external	6,818,610	-	23,872,681	30,691,291
customers				
Adjusted EBITDA	(565,379)	(696,109)	6,520,907	5,259,419

The segment information provided to the Board for the reportable segments for the year ended 30 June 2017 was as follows:

	Technology	Research and Development	Parking Management	Total
Group - 2017	\$	\$	\$	\$
Total segment revenue	5,146,223	-	20,964,343	26,110,566
Inter-segment revenue	(1,437,612)	-	-	(1,437,612)
Revenue from external customers	3,708,611	-	20,964,343	24,672,954
Adjusted EBITDA	(2,151,815)	(582,072)	4,698,852	1,964,965

c) Other segment information

(i) Segment revenue

Sales between segments are carried out at arm's length and are eliminated on consolidation. The revenue from external parties reported to the Board is measured in a manner consistent with that in the income statement.

Segment revenue reconciles to total revenue from continuing operations as follows:

	2018 \$	2017 \$
Total segment revenue	32,732,729	26,110,566
Intersegment eliminations	(2,041,438)	(1,437,612)
Interest revenue	327,318	168,266
	31,018,609	24,841,220

(ii) Adjusted EBITDA

The Board assesses the performance of the operating segments based on a measure of adjusted EBITDA. This measurement excludes the effects of costs incurred in the current period but not expected to occur in the future from the operating segments such as restructuring costs, acquisition costs, legal costs and goodwill impairments which are non-cash in nature. Interest income and expenditure are not allocated to segments, as this type of activity is driven by the central treasury function, which manages the cash position of the group.

A reconciliation of adjusted EBITDA to operating loss before income tax is provided as follows:

	2018	2017
	\$	\$
Adjusted EBITDA	5,259,419	1,964,965
Intersegment eliminations	82,495	971,499
Interest revenue	327,318	168,266
Interest expense	(9,892)	(21,772)
Depreciation	(1,291,115)	(1,465,097)
Amortisation	(684,740)	(885,980)
Non-recurring items and prior period expenses	(748 <i>,</i> 509)	448,624
Foreign exchange gains on intra group funding	791,337	-
Loss on disposal of fixed property, plant and equipment	(83,862)	(176,456)
Adjusted EBITDA for parent company	(1,272,092)	(2,061,301)
Other	-	(9,738)
Profit/(loss) before income tax from continuing operations	2,370,359	(1,066,990)

10. Cash and cash equivalents

	Consolidated		
	2018	2017	
	\$	\$	
Cash at bank and in hand	6,927,250	13,541,478	
Cash held on behalf of customers	226,293	684,120	
	7,153,543	14,225,598	

During the period the company invested \$6.5m in Corporate Bonds. Refer to note 11 for additional information.

Cash at bank includes cash that Smart Parking Limited (UK) has collected and counted on behalf of customers, the associated liability for this is included in other payables.

The Parking Management division collects cash from sites that it operates on behalf of customers on an ongoing basis. These amounts are material. As cash is collected and banked a corresponding liability is recognised for the same amount. As payment terms vary between customers the cash profile of collecting and remitting cash is variable and can have a material impact on the company's cash balances at any one point in time.

11. Available for sale financial assets

	Consolidated		
	2018	2017	
-	\$	\$	_
Available for sale financial assets	6,460,651		-

Available for sale financial assets include Corporate Bonds.

12. Trade and other receivables

Current Trade receivables Provision for impairment of receivables	2,428,519 (12,176) 2,416,343	1,433,493 (24,923) 1,408,570
Prepayments Other receivables	1,326,173 4,367,095 8,109,611	1,311,894 2,947,188 5,667,652
Non-current receivables	473,695 8,583,306	365,235 6,032,887

13. Property, plant and equipment

	Motor Vehicles	Office Equipment	Plant and Equipment	Leasehold Improvem -ents	Total
Consolidated	\$	\$	\$	\$	\$
Year ended 30 June 2018				, , , , , , , , , , , , , , , , , , ,	
Opening net book amount	65,228	79,573	3,036,669	335,383	3,516,853
Additions	209,011	26,962	3,249,387	66,244	3,551,604
Disposals	(29,682)	(216)	(100,795)	-	(130,693)
Depreciation charge for the year	(40,767)	(32,036)	(1,183,100)	(35,212)	(1,291,115)
Foreign exchange translation	2,501	422	187,143	16,446	206,512
Closing net book amount	206,291	74,705	5,189,304	382,861	5,853,161
At 30 June 2018					
Cost or fair value	400,443	315,990	10,982,226	556,421	12,255,080
Accumulated depreciation & impairment	(194,152)	(241,285)	(5,792,922)	(173,560)	(6,401,919)
Net book amount	206,291	74,705	5,189,304	382,861	5,853,161

14. Intangible assets

	Software \$	Developed Technology \$	Goodwill \$	Other intangible assets \$	Total \$
Year ended 30 June 2018					
Opening net book amount	242,306	616,637	1,507,236	795	2,366,974
Additions	67,112	37,204	-	-	104,316
Exchange differences	(435)	-	74,595	21	74,181
Amortisation charge	(65,594)	(618,330)	-	(816)	(684,740)
Closing net book amount	243,389	35,511	1,581,831	-	1,860,731
At 30 June 2018					
Cost	1,080,084	5,822,584	13,768,712	10,162	20,681,542
Accumulated amortisation and impairment	(836,695)	(5,787,073)	(12,186,881)	(10,162)	(18,820,811)
Net book amount	243,389	35,511	1,581,831	-	1,860,731

15. Trade and other payables

	Consolidated		
	2018	2017	
	\$	\$	
Current			
Trade payables	3,270,680	2,471,186	
Related party payables	81,347	58,505	
Other payables	2,866,315	2,279,850	
	6,218,342	4,809,541	

All trade and other payables are expected to be settled within 12 months. Other payables includes \$226,293 (2017: \$684,120) payable to customers for cash that Smart Parking UK has collected and counted on behalf of customers, the associated cash for this is included in cash at bank. Refer to Note 10.

16. Reserves

	Consolidated		
	2018 \$	2017 \$	
Share based payments	2,569,865	2,160,457	
Foreign currency translation	567,118	854,782	
Available for sale financial assets reserve	(54,895)	-	
	3,082,088	3,015,239	

17. Equity securities issued during the year

The Company did not issue any ordinary shares during the year.

18. Reconciliation of cash flows from operating activities

Reconciliation of Cash Flow from Operations with Loss after Income Tax

Loss after income rax		
	2018	2017
	\$	\$
Profit/(Loss) after income tax for the period	1,663,060	(1,396,723)
Adjustments for:		
Loss on disposal of plant and equipment	83,862	176,456
Depreciation and amortisation expense	1,975,855	2,351,077
Impairment of trade receivables	(13,486)	24,179
Share-based payments expense	409,408	411,426
Net foreign exchange differences	(751,599)	-
Change in operating assets and liabilities, net of		
effects from purchase of controlled entity:		
(Increase)/decrease in trade and term receivables	(1,472,467)	(34,897)
(Increase)/decrease in inventories	18,559	150,219
(Increase)/decrease in other current assets	(1,081,322)	(620,284)
Increase/(decrease) in trade payables and accruals	1,614,030	(916,407)
(Increase)/decrease in tax receivable and deferred		
tax	584,610	426,620
Net cash inflow from operations	3,030,510	571,666
·		

19. Trends in Performance (Appendix 4E item 14.5)

Refer to the attached Market Announcement and Investor Presentation.

20. Other Factors that Affected Results in the Period or which are Likely to Affect the Results in the Future (Appendix 4E item 14.6)

Refer to the attached Market Announcement and Investor Presentation.

21. Controlled Entities Acquired or Disposed of (Appendix 4E item 10)

The Company did not acquire/dispose of interests in Controlled Entities.

22. Associates and Joint Venture Entities (Appendix 4E item 11)

The Company did not acquire or dispose of any interests in Joint Ventures or Associates during the year.

23. Other Significant Information (Appendix 4E item 12)

Contingent Liabilities

The Group is aware of an Upper Tier Tribunal Ruling in the UK impacting the treatment of input VAT incurred on expenditure relating to the administration of Parking Breach Notice activities. Management continue discussions with HMRC to assess the relevance of this ruling to the Group and the potential impact, and this matter remains unresolved at the date of this report. As at 30 June 2018 the company has a provision of \$2.0m for VAT based on an assessment of probability adjusted outcomes as required under the accounting rules. If Smart Parking is unsuccessful in defending its position the maximum liability is estimated to be \$3.5m. Refer to the Group's 2017 Annual Report for further information.

Refer to the attached Market Announcement and Investor Presentation for other significant information.

24. Subsequent events

Corporate Bonds

The Group sold \$4.2m of Corporate Bonds subsequent to balance date and placed funds received on term deposit.

25. Audit Status (Appendix 4E item 15)

This report is based on accounts which are in the process of being audited.

26. Commentary on Results (Appendix 4E item 14)

Refer to the attached Market Announcement and Investor Presentation.

27. Significant Features of Operating Performance (Appendix 4E item 14.3)

Refer to the attached Market Announcement and Investor Presentation.