

Structural Systems Limited.

ABN 57 006 413 574

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September 12<sup>th</sup> 2003

#### Media Release

#### Structural Systems Limited - STS Full Year 2003 – Profit Announcement

Structural Systems Limited is pleased to announce a full year pre tax profit of \$580,000 on revenue of \$103 million. This compares to a previous year loss of \$4.7 million on revenue of \$121 million.

As indicated in the half yearly profit announcement, the Directors view the 2003-year as one of rebuilding and consolidation and consequently have decided there will be no final dividend payable this financial year.

This result for the 2003 year reflects the continuing improvement in the company's trading performance.

The site works on our loss-making Fastform contracts are now complete. One contract however is subject to a dispute with the head contractor. This contract was completed on March 2003. The extent of the dispute and the scope of the company's claim is still being finalized. A provision for expenses relating to the retention of expert consultants to assist in the commercial quantification of its claim has been included in the 2003 results. At this stage, the Directors do not consider any further provision is required.

As a consequence of restructuring costs and completion of loss making contracts by Fastform Systems and Total Fire Protection, the company did not fully comply with its financing covenants under its bank facilities during the financial year. The existing facilities expired on June 30<sup>th</sup>, 2003. Notwithstanding this, the company's bank has maintained existing bank facilities and is in discussions with the company to establish a new facility sufficient to support the current working capital requirements and those anticipated for the 2004 year. The company has no reason to believe that these new facilities will not be made available.

The Directors are confident that the improved performance achieved in 2003 year will be built upon in 2004 year.

The company has already secured a number of significant new contracts, which are expected to contribute revenue in excess of \$40 million over the next two years, and lay a solid foundation for improved earnings in the 2004 financial year. Work in hand as at the end of July was \$72 million.

The Annual General Meeting will be held on Tuesday November 18<sup>th</sup> 2003 at 10.30am. The venue will be the ASX Theatrette Level 1, 530 Collins Street Melbourne.

Should you require any further information, please contact the Directors below:

Bob Freedman Managing Director Ph 089 331 4500 Fx 089 331 4899 David Perry Director Ph 039 646 7622 Fx 039 646 9081

# Appendix 4E (Rule 4.3A)

# **Preliminary final report**

	ame of entity		ABN or equi	valent comp	any refe	rence
Sī	STRUCTURAL SYSTEMS LIMITED		57 006 413 574			
1.0	Details of the Reporting Period and the	he Prev	ious Corro	esponding	g Perio	d
	Financial year ended ('current pereiod')			year ended (	'previou	s period')
	30 June 2003		30	June 2002		
2.0	Results for announcement to the mark	ket				\$A'000
2.1	Revenues from ordinary activities		down	13%	6 to	102,600
2.2	Profit (loss) from ordinary activities after tax attributable to members		up	110%	6 to	450
2.3	Net profit (loss) for the period attributable to me	embers	up	110%	6 to	450
2.4	Dividends		Amount pe	r security		ed amount per security
	Final dividend (Proposed ) Interim dividend			Nil Nil		N/A N/A
	<sup>+</sup> Record date for determining entitlements to t dividend,	the	N/A			
2.6	<ol> <li>Brief explanation of any of the figures in 2.1 to 2 understood.</li> <li>Result significantly affected by losses incurr Fire Protection.</li> <li>Loss experienced by Fastform as a result of</li> <li>Volumes reduced as focus in first half of the restructuring business units rather than secured.</li> <li>Core business post tensioning and remedial</li> </ol>	red in the restructu e year in ' ring new	completion or ring and com Victoria was of projects.	of contractin pletion of lo on delivery o	g projecoss makin	ts by Total ng projects. ng works and

Appendix 4<sup>E</sup> Page 1 30/6/2003

1.8¢

(21.7¢)

# 3.0 Consolidated Statement of Financial Performance

	2003	2002
	\$'000	\$'000
Revenue from sale of goods	4,909	3,053
Revenue from rendering of services	97,427	114,176
Other revenues from ordinary activities	264	379
Total Revenue	102,600	117,608
Raw materials and consumables used for sale of goods	(2,743)	(1,780)
Construction and servicing costs	(90,569)	(106,479)
Changes in inventories and raw materials	1,436	(218)
Depreciation and amortisation expense	(2,595)	(2,432)
Borrowing costs	(663)	(911)
Other expenses from ordinary activities	(6,886)	(10,289)
Share of net profits (losses) from joint ventures accounted for using the		
equity method	-	8
Profit from Ordinary Activities Before Income Tax Expense	580	(4,493)
Income tax (expense) benefit relating to ordinary activities	(116)	(195)
Net Profit	464	(4,688)
Net profit Attributable To Outside Equity Interests	(14)	(28)
Net Profit Attributable to Members Of The Parent Entity	450	(4,716)
Increase (decrease) in asset revaluation reserve:		
Fair value adjustment	-	-
Net exchange difference on translation of financial statements of self		
sustaining foreign operations	(227)	217
Total Changes in Equity From Non-Owner Related Transactions		
Attributable To Members Of The Parent Entity	223	(4,499)
Basic earnings per share	1.9¢	(22.0¢)
D11 - 1 - 1	1.0	(01.7.1)

# Notes to the Consolidated Statement of Financial Performance

# **Revenue from Ordinary Activities**

Diluted earnings per share

Revenue from Orumary Menvines		
	2003	2002
	\$'000	\$'000
Revenue from ordinary activities		
Sale of goods revenue from operating activities	4,909	3,053
Rendering of services revenue from operating activities	97,427	114,176
Other Revenues:		
From operating activities		
Interest		
<ul><li>Other parties</li></ul>		
From outside operating activities	-	-
Gross proceeds from sale of non-current assets	264	379
Total revenue from ordinary activities	102,600	117,608

	2003	2002
	\$'000	\$'000
Profit (loss) from Ordinary Activities		
Profit (loss from ordinary activities before income tax is arrived at		
after charging (crediting) the following items:		
Amortisation and depreciation of:		
<ul><li>Buildings</li></ul>	120	82
<ul> <li>Plant and equipment</li> </ul>	2,211	2,074
<ul> <li>Leasehold improvements</li> </ul>	41	0
<ul> <li>Goodwill</li> </ul>	223	268
Bad and doubtfull debts expense including movements in provision		
for doubtful debts	(42)	109
Interest paid and due and payable:		
<ul><li>Other persons</li></ul>	499	653
<ul> <li>Finance charges on capitalised assets</li> </ul>	164	258
Rental – operating leases	385	309
Loss (gain) on disposal of plant and equipment	(23)	(203)
Provision for:		
<ul> <li>Employee benefits</li> </ul>	(501)	636
<ul> <li>Net foreign exchange loss (gain)</li> </ul>	77	-

# 4.0 Consolidated Statement of Financial Position

Current Assets		
Cash assets	74	100
Receivables	23.057	25,533
Inventories	5,838	4,401
Other	473	615
Total Current Assets	29,442	30,649
Non Current Assets	,	,
Other financial assets	24	24
Property, plant and equipment	12,743	13,481
Intangible assets	3,132	3,355
Deferred tax assets	1,203	1,405
Total Non-Current Assets	17,102	18,265
Total Assets	46,544	48,914
Current Liabilities		
Payables	13,167	20,393
Interest bearing liabilities	9,662	5,410
Current tax liabilities	143	156
Provisions	2,568	3,036
Total Current Liabilities	25,540	28,995
Non -Current Liabilities		
Interest bearing liabilities	2,053	3,014
Deferred tax liability	934	1,238
Provisions	31	45
Total Non-Current Liabilities	3,018	4,297
Total Liabilities	28,558	33,292
Net Assets	17,986	15,622
Equity		
Contributed equity	15,000	12,873
Reserves	1,542	1,769
Retained profits	1,234	784
Total Parent Entity Interest	17,776	15,426
Outside equity interests	210	196
Total Equity	17,986	15,622

# Notes to the Consolidated Statement of Financial Position

	2003	2002
	\$'000	\$'000
Receivables (current)	Ψ σσσ	Ψ 000
Trade debtors	22,188	24,513
Provision for doubtful debts	(231)	(312)
1 TOVISION TOT GOUDITUI GEOUS	21,957	24,201
Loans and advances to staff	4	8
Other debtors and deposits	163	258
Loans to associated entities	933	1,066
Income tax refundable	933	1,000
income tax refundable	22.055	- 25 522
	23,057	25,533
Inventories (comment)		
Inventories (current)	2 215	2.020
Raw materials and stores at cost	3,215	2,939
Work in progress	68	416
Construction work in progress	2,555	1,046
	5,838	4,401
Property plant and equipment		
Freehold land	125	125
At Directors valuation (2001)	135	135
At independent valuation (b)	1,826	1,826
	1,961	1,961
D '11'		
Buildings	1 550	1.552
At Directors valuation (2001)	1,553	1,553
At cost – subsequent additions	63	63
Accumulated amortisation	(407)	(287)
	1,209	1,329
T		
Leasehold improvements	120	05
At cost	130	95
Accumulated amortisation	(89)	(48)
	41	47
Plant, equipment and motor vehicles		
At cost	19,922	18,389
At Cost At Directors valuation 1995 (a) – deemed cost	19,922	18,389 295
Accumulated depreciation		(9,684)
Accumulated depreciation	(11,615) <b>8,602</b>	9,000
	0,002	2,000
Leased assets at assessed value	1,242	1,434
Accumulated amortisation	(312)	(290)
1 Too amalance amortioanon	930	1,144
Total plant, equipment and motor vehicles	9,532	10,144
Total	12,743	13,481
LULAI	14,743	13,401

The value of freehold land and buildings, in the Directors opinion, represents the current market value.

<sup>(</sup>a) The Directors valuation in 1995 was carried out in June 1995 and was on the basis of the current market value of the assets concerned.

<sup>(</sup>b) The independent valuation of the consolidated entity's freehold land and building was carried out as at 30 June 2001. On the basis of open market values for existing use resulted in the valuation of land of \$1,825,536. The valuation has been brought to account.

	2003	2002
	\$'000	\$'000
Intangibles	·	
Goodwill	4,544	4,544
Accumulated amortisation	(1,412)	(1,189)
Accumulated amortisation	3,132	3,355
	3,132	3,355
Deferred tax assets		
Future income tax benefits	1,203	1 405
Future income tax benefits	1,203	1,405
Donahlas (august)		
Payables (current)	5.262	0.610
Trade creditors	5,362	9,619
Other creditors and accruals	4,795	5,926
Contract billings in advance	3,010	4,848
	13,167	20,393
Interest bearing liabilities (current)	40-5	=
Bank overdraft – secured	4,962	1,157
Bank loans - secured	2,207	2,906
Other loans	1,305	212
Lease liability	234	290
Lease purchase liability	954	845
	9,662	5,410
Tax Liabilities (current)		
Income tax	143	156
Provisions (current)		
Employee benefits	2,568	3,036
Interest bearing liabilities (non current)		
Bank loans - secured	220	830
Other loans	-	289
Lease liability	632	889
Lease purchase liability	1,201	1,006
Deutse parenage natinty	2,053	3,014
	2,000	0,01.
Deferred tax liability		
Provision for deferred income tax	875	1,114
Income tax	59	124
meone ux	934	1,238
	754	1,230
Provision (non current)		
Employee benefits	31	45
Employee benefits	J1	<b>-1</b> 0
Issued and paid up capital, 25,499,473 (2002 – 21.427,972) fully paid		
ordinary shares	15,000	12,873
ordinary shares	13,000	12,673
Mayamants in ardinary share capital		
Movements in ordinary share capital	12 072	10 072
Balance at the beginning of the financial year	12,873	12,873
Shares issued:	2 127	
Share placement and top up plan	2,127	10.073
D	15,000	12,873
Reserves		
Asset Revaluation reserve	1 201	1 221
Balance at beginning of year	1,321	1,321
Revaluation increment on freehold land	-	-
<ul> <li>Balance at end of year</li> </ul>	1,321	1,321

30/6/2003 Appendix  $4^{E}$  Page 5

	2003	2002
	\$'000	\$'000
Capital Profits Reserve		
<ul> <li>Balance at beginning of year</li> </ul>	210	210
<ul> <li>Goodwill on transfer of business to subsidiary companies</li> </ul>	-	-
<ul><li>Balance at end of year</li></ul>	210	210
Foreign Currency Translation Reserve		
<ul> <li>Balance at beginning of year</li> </ul>	238	49
<ul> <li>Translation adjustment on controlled foreign entities</li> </ul>	(227)	189
Balance at end of year	11	238
	1,542	1,769

# 5.0 Consolidated Statement of Cash Flows

Cash flows from operating activities		
Cash receipts in the course of operations	114,325	126,897
Cash payments in the course of operations	(117,179)	(123,395)
Interest received	-	-
Borrowing costs paid	(649)	(916)
Income tax paid (refunded)	(232)	87
Net cash provided by (used in) operating activities	(3,735)	2,673
Cash flows from investing activities		
Payments for property, plant and equipment	(622)	(2,243)
Proceeds from sale of property, plant and equipment	264	135
Loan from associated company (net)	132	-
Net cash used in investing activities	(226)	(2,108)
Cash flows from financing activities		
Proceeds from borrowings	1,305	2,275
Repayment of borrowings	(1,809)	(2,221)
Lease and lease purchase payments	(1,265)	(902)
Proceeds from issue of shares	2,126	-
Net cash used in financing activities	357	(848)
Net increase (decrease) in cash held	(3,604)	(283)
Effect of exchange rates on cash holdings	(227)	189
Cash at beginning of financial year	(1,057)	(963)
Cash at end of financial year	(4,888)	(1,057)

30/6/2003 Appendix  $4^{E}$  Page 6

	2003	2002
	\$'000	\$'000
Notes to statement of cashflows	·	•
Components of cash		
Cash on hand	6	9
Cash at bank	19	33
Cash on deposit	49	58
Cash Assets	74	100
Bank overdrafts	(4,962)	(1,157)
	(4,888)	(1,057)
Funds from operations		
Reconciliation of net cash inflow from operating activities to profit		
from Ordinary activities after tax		
Profit from ordinary activities after income tax	465	(4,688)
Depreciation and amortisation	2,595	2,432
Net (profit) loss on sale of non-current assets	(23)	(203)
Bad and doubtful debts	(42)	-
Change in operating assets and liabilities:	,	
<ul> <li>(Increase) decrease in trade debtors</li> </ul>	2,286	(4,247)
<ul> <li>(Increase) decrease in other receivables</li> </ul>	100	424
<ul> <li>(Increase) decrease in loans to associated entities</li> </ul>	-	(485)
<ul> <li>(Increase) decrease in inventories</li> </ul>	(1,436)	218
<ul> <li>(Increase) decrease in prepayments</li> </ul>	143	(38)
<ul> <li>(Decrease) increase in trade creditors</li> </ul>	(4,258)	(622)
<ul> <li>(Decrease) increase in other creditors</li> </ul>	(2,967)	9355
<ul> <li>(Decrease increase employee benefits</li> </ul>	(482)	636
<ul> <li>(Decrease) increase in income tax payable</li> </ul>	(79)	(157)
<ul> <li>(Decrease) increase in deferred tax payable</li> </ul>	(239)	48
■ Decrease (increase) in future income tax benefit	202	<u>-</u>
Net cash inflow from operating activities	(3,735)	2,673
Non cash financing and investing activities		
Plant and equipment acquired under finance leases, lease purchase or		
Vendor finance	1,255	1,319

# 6.0 Dividends

# 6.1 Individual dividends per security

		Date dividend is payable	Amount per security	Franked amount per security at 30% tax	Amount per security of foreign source dividend
Final dividend:	Current Year	Nil	¢	¢	¢
	Previous Year	Nil	¢	¢	¢
Interim dividend:	Current Year	Nil	¢	¢	¢
	Previous Year	Nil	¢	¢	¢

# 6.2 Total dividend per security (interim plus final)

Current Year	Previous Year
N/A	N/A

+Ordinary Securities

# 7.0 Dividend Reinvestment Plans The +dividend or distribution plans shown below are in operation. Nil The last date(s) for receipt of election notices for the N/A +dividend or distribution plans Any other disclosures in relation to dividends (distributions). N/A 8.0 **Retained Earnings** 2003 2002 \$'000 \$'000 Retained profits at beginning of year 784 5,500 Net profit (loss) attributable to members 450 (4,716)Retained profits at end of year 1,234 **784** 9.0 **NTA Backing** Current period Previous corresponding period Net tangible asset backing per + ordinary security 57.4cents 56.3cents 10.0 **Control Gained Over Entities** Titlform Structural Systems Pty Ltd Name of entity (or group of entities)

(loss) from ordinary activities during the period (where material).

Date incorporated

Contribution of such entities to the reporting entity's profit/

3 September 2002

2003 \$'000

\$81 loss

Appendix 4<sup>E</sup> Page 8 30/6/2003

# Name of entity (or group of entities) Structural Systems (Pacific) Ltd 26 May 2003 Contribution of such entities to the reporting entity's profit/ (loss) from ordinary activities during the period (where material).

Consolidated profit/(loss) from ordinary activities of the Controlled entity (or group of entities) whilst controlled During the whole of the previous corresponding period (where material).

**Loss of Control Over Entities** 

\$Nil

#### 11.0 Details of Associates and Joint Venture Entities

Name of associate/joint venture	Reporting entity's holding	percentage	Contribution to Net profit/(loss) (where material)		
	Current Period	Previous	Current Period	Previous	
		Corresponding Period		Corresponding Period	
		101100		Terrou	
BBR Structural Systems Joint Venture	50%	50%	Not material	Not material	
Structural Systems (UK) Ltd	40%	40%	Not material	Not material	

# 12.0 Significant Information

As a consequence of restructuring costs and completion of loss making contracts by Fastform Systems and Total Fire Protection, the company did not fully comply with its financing covenants under its bank facilities during the financial year. The existing facilities expired on June 30<sup>th</sup>, 2003. Notwithstanding this, the company's bank has maintained existing bank facilities and is in discussions with the company to establish a new facility sufficient to support the current working capital requirements and those anticipated for the 2004 year. The company has no reason to believe that these new facilities will not be made available.

#### 13.0Foreign Entities

Accounting Standards used in compiling financial reports:
Australian Accounting Standards

30/6/2003 Appendix  $4^{E}$  Page 9

#### 14.0 Commentary On Results For The Period

#### Earnings per share

2003 1.9c 2002 (22.0c). The weighted average number of ordinary shares used to calculate EPS is 21,707,024. Diluted earnings per share: 2003 1.8c, 2002 (21.7c).

#### Returns to Shareholders

The economic entity achieved a positive return for shareholders of \$450,000 in the current year compared to a loss of \$4.7m in the prior year.

No distributions or buy backs from shareholders were made during the current period.

#### Significant Features of operating performance

Result for 2003 affected by significant loss from Total Fire Protection. Losses also incurred by Fastform Systems Pty Ltd due to restructuring and completion of loss making projects. Tiltform Structural Systems Pty Ltd incurred losses due to business start up costs.

#### Results of Segments

Construction activity volumes were reduced by 19% to \$74.8 million in 2003 as the business focused on completion of difficult existing projects in Victoria rather than targeting new works opportunities. Major improvement in performance compared to prior year with a return to profit of over \$2m from a \$3.2m loss in the prior year.

Fire Systems result continued to be adversely affected by completion of contracting projects and resulted loss was similar to previous year of approx \$2m.

Mining revenues up from prior year by \$1.3 million to \$9.3 million. Slight reduction in earnings from \$406K to \$379K due to delay start of some works and establishment costs in remote locations.

#### **General Commentary**

The company has already secured a number of significant new contracts, which are expected to contribute revenue in excess of \$40 million over the next two years, and lay a solid foundation for improved earnings in the 2004 financial year. Work in hand as at the end of July was \$72 million.

One formwork structure contract is subject to a dispute with the head contractor. This contract was completed on March 2003. The extent of the dispute and the scope of the company's claim is still being finalized. A provision for expenses relating to the retention of expert consultants to assist in the commercial quantification of its claim has been included in the 2003 results. At this stage, the Directors do not consider any further provision is required.

30/6/2003 Appendix  $4^{\rm E}$  Page 10

This report is based on + accounts to which one of the following applies.								
	(Tick o □	The audite The	accounts are ing audited				The <sup>+</sup> accounts have been to review.  The <sup>+</sup> accounts have <i>not</i> audited or reviewed.	· ·
16.0			not yet been are described		or subj	ect to re	eview and are likely to be subj	ect to dispute or
N/A								
17.0 N/A		counts have	been audited	or subje	ect to re	view ar	nd are subject to dispute or qua	llification, details
IN/A								
Sign he		(Company S	ecretary)	7		Da	ate: 12 September 2003	
Print na	ame:	David Perry						