



**Structural Systems**



**Meridian Concrete**



# Structural Systems Limited Annual General Meeting 2011

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# CHAIRMAN'S ADDRESS



**50<sup>th</sup> Anniversary Structural Systems**  
**25<sup>th</sup> Anniversary ROCK Australia**



# FY11 PERFORMANCE



- NPAT ↑ 37% to **\$4.47M**
- NPBT from continuing operations ↑ to **\$11.9M**
- Revenue from continuing operations **\$237.139M**








# EPS & DIVIDEND PAYMENTS

- Earnings per share ↑ to 7.0cents
- Dividend declared ↑ 60% to to 4 cents per share
- Dividend payout ratio of 57%



# OPERATING DIVISIONS

Mining	Construction			
Mining Services	Infrastructure	Building	Remedial	Concrete Services
				
<ul style="list-style-type: none"> <li>Drill + Blast</li> <li>Geotechnical</li> <li>Mine Radar</li> <li>Rope Access</li> <li>Environmental</li> <li>ROCK Mesha</li> </ul>	<ul style="list-style-type: none"> <li>Structure Packages</li> <li>Bridge Construction</li> <li>Silo/Tank Construction</li> <li>Heavy Lifting</li> <li>Load Handling</li> <li>Slipformed Structures</li> <li>Stay Cable Systems</li> <li>Bridge Maintenance &amp; Strengthening</li> <li>Post-Tensioning</li> <li>Macalloy Bar Systems</li> </ul>	<ul style="list-style-type: none"> <li>Structure Packages</li> <li>Post-Tensioning</li> <li>High Rise Construction</li> <li>Industrial Pavements</li> <li>Multi Level Car Parks</li> <li>Slipformed Structures</li> <li>Ground Anchors</li> <li>Reinforcement Supply + Place</li> <li>Heavy Lifting</li> <li>Ducting + Duct Chairs</li> <li>Barrels + Wedges</li> <li>Macalloy Bar Systems</li> </ul>	<ul style="list-style-type: none"> <li>Remedial Diagnosis</li> <li>Repair, Rehabilitation + Protection</li> <li>Strengthening</li> <li>Specialist Services</li> <li>Waterproofing</li> <li>Carbon Fibre Strengthening</li> <li>Façade Refurbishment</li> </ul>	<ul style="list-style-type: none"> <li>Structure Packages</li> <li>Excavation</li> <li>Reinforcement Supply + Place</li> <li>Concrete Pumping + Placement</li> </ul>

# MINING SERVICES



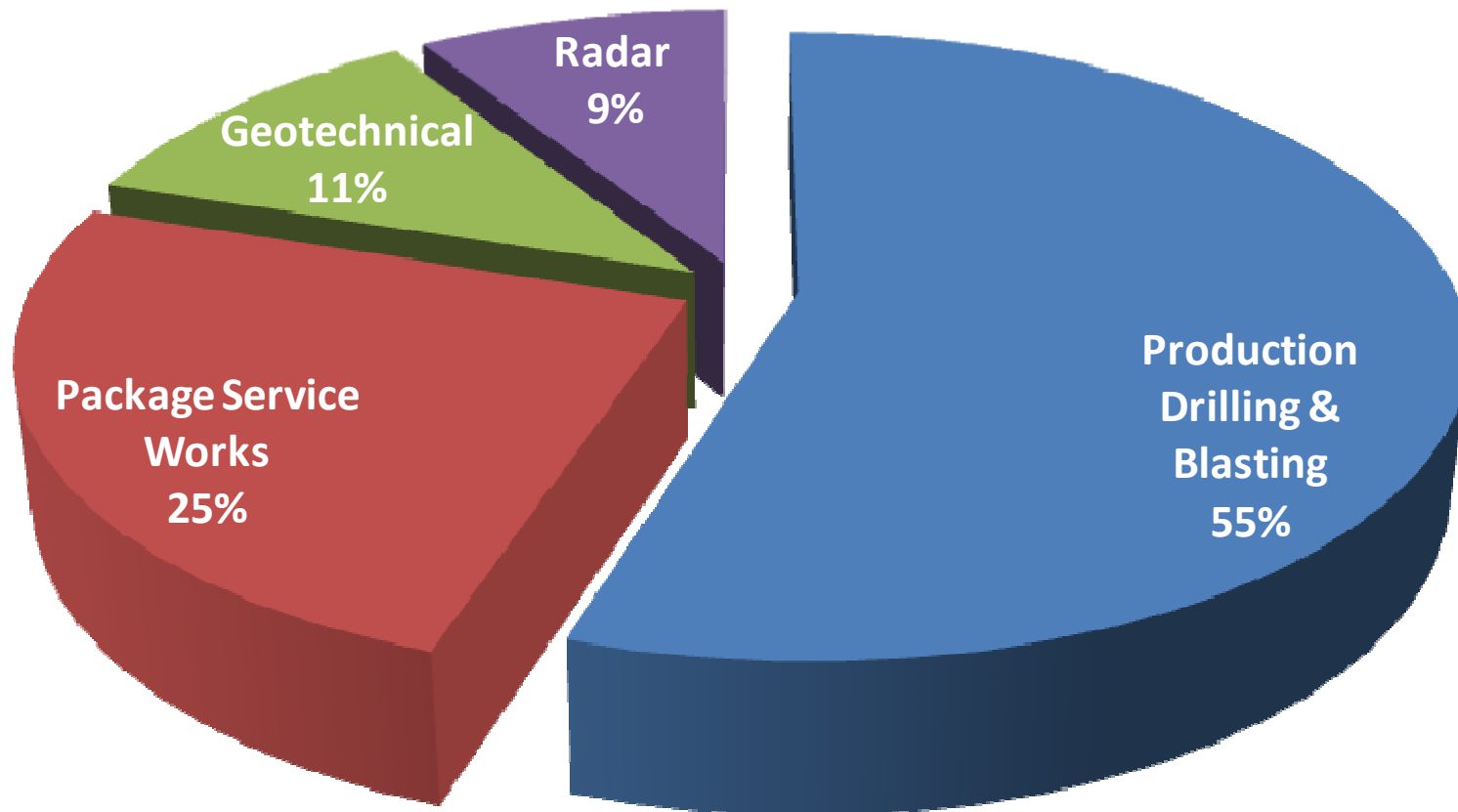
# MINING SERVICES

- ROCK's revenue ↑ 8% to **\$82.6M**
- Representing **35%** of the Group's revenue
- Continued to expand in Eastern States
- Won 'Australian Mining Prospects Award' for 'Contract Miner of the Year'



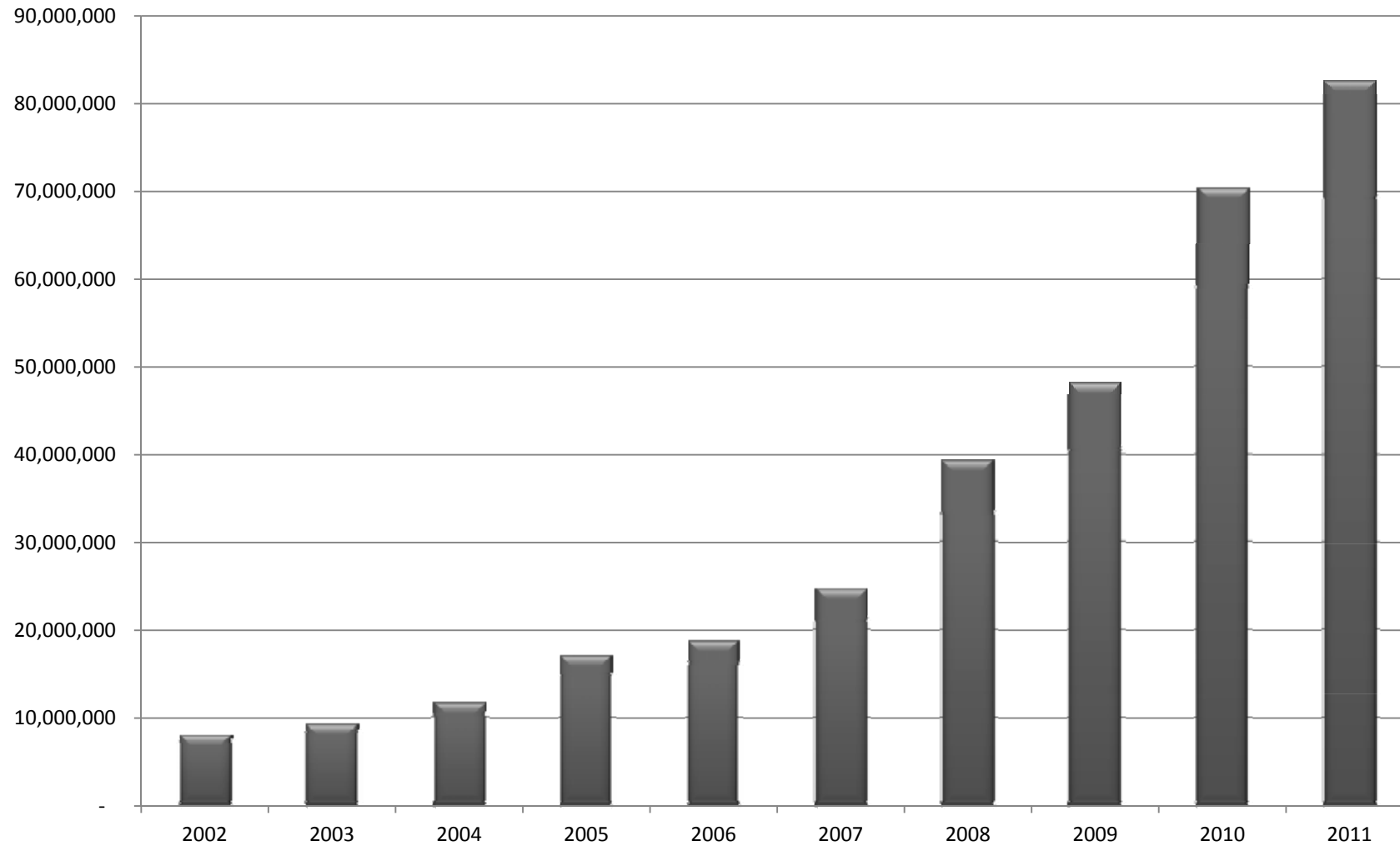
# MINING SERVICES

## Revenue



# MINING SERVICES REVENUE GROWTH

## FINANCIAL YEARS 2002 – 2011



# CONSTRUCTION

- Revenue ↓ by 16% to \$154.28M
- Lower volumes from Concrete Services and Middle East
- Revenue from remaining construction divisions ↑ 11% to \$105.92M



# CONSTRUCTION

## INFRASTRUCTURE

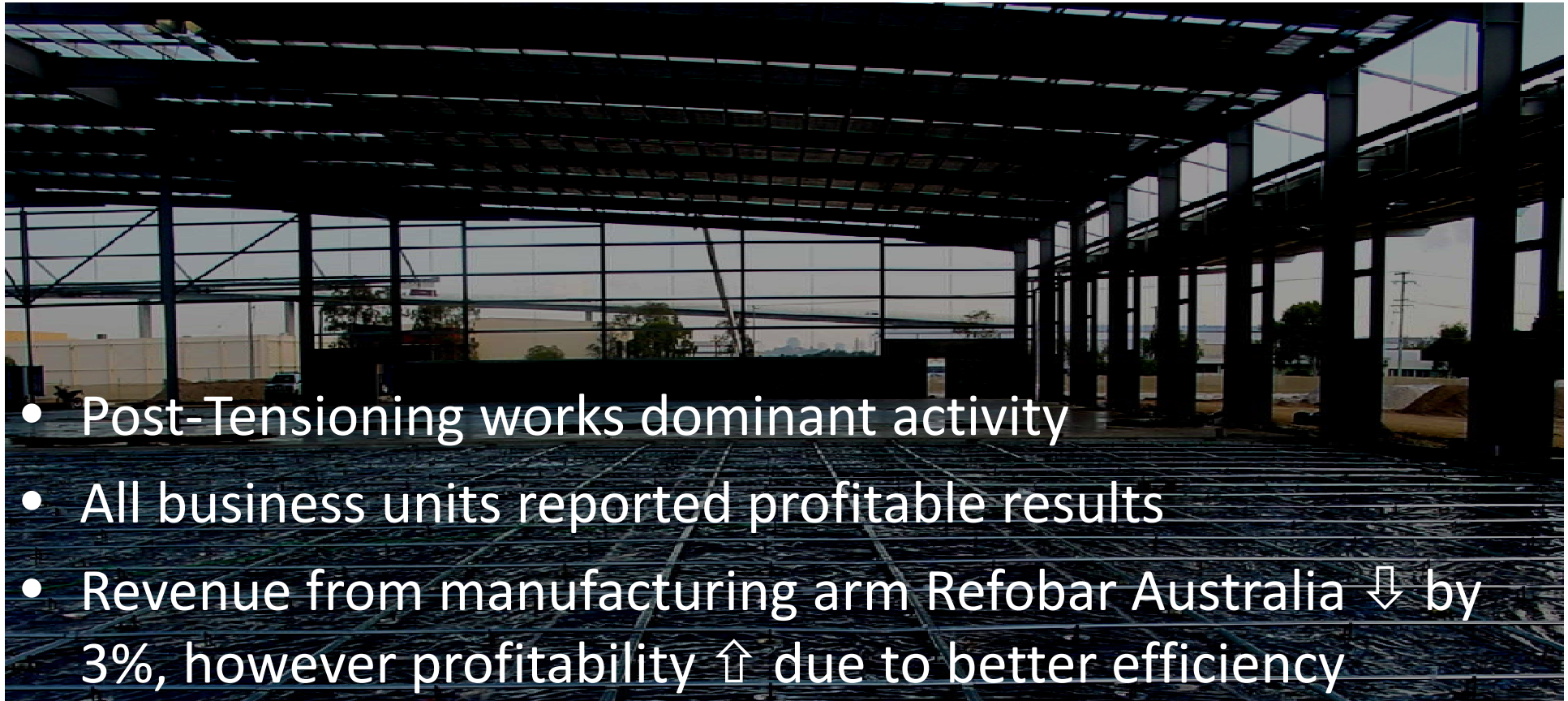


- \$11M Tinaroo Falls Dam project completed ahead of schedule
- Wellington Dam strengthening project completed ahead of schedule
- \$20M package works on Fiona Stanley Hospital complete, also ahead of schedule



# CONSTRUCTION

## BUILDING



- Post-Tensioning works dominant activity
- All business units reported profitable results
- Revenue from manufacturing arm Refobar Australia ↓ by 3%, however profitability ↑ due to better efficiency



# CONSTRUCTION

## CONCRETE SERVICES

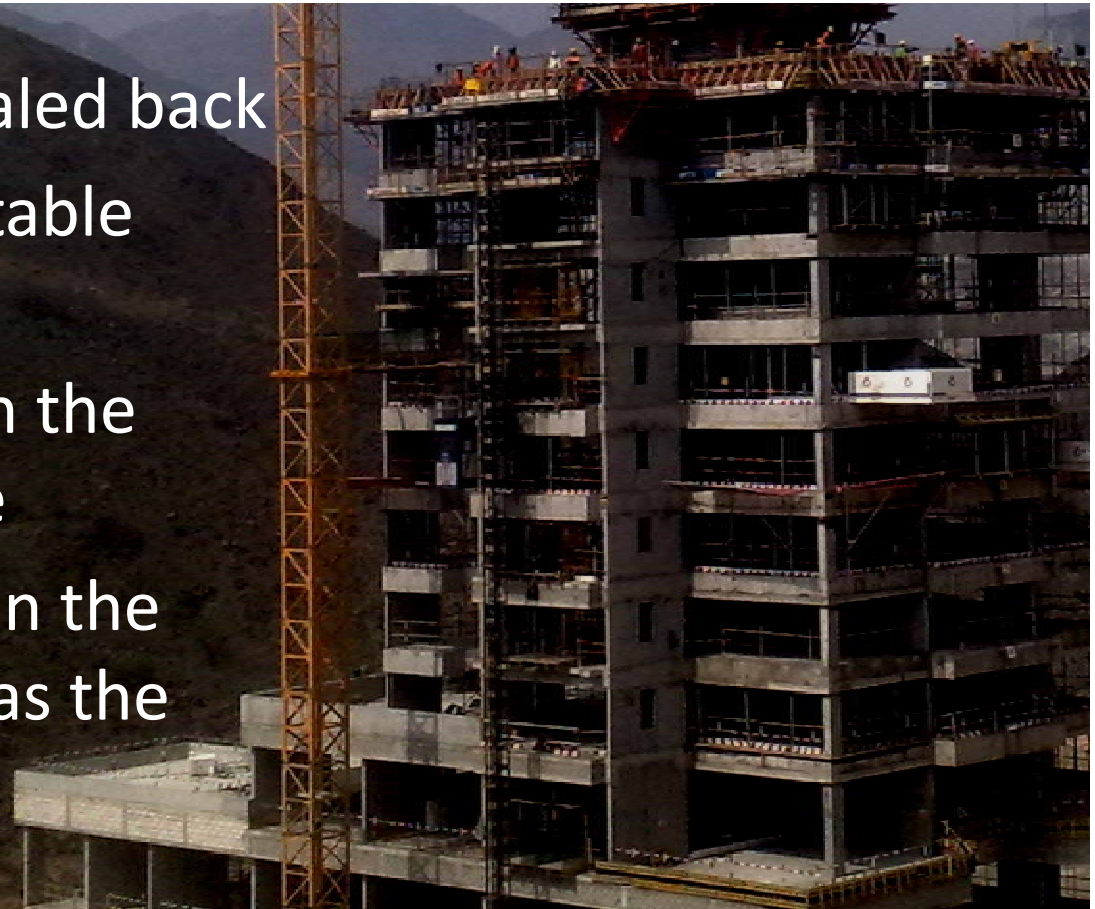
- Revenue ↓ by 39% to \$53.13M
- Decision made to scale back activity in this market sector
- Management team restructured
- The business is budgeted to return to profitability in 2012 year



# CONSTRUCTION

## MIDDLE EAST

- Activities deliberately scaled back
- Business remained profitable despite lower revenue
- Conservative approach in the Gulf Region will continue
- Cryogenic storage tanks in the petrochemical market was the dominant activity



# CONSTRUCTION

## REMEDIAL

- Revenue ↑ by 38% to \$15.27M
- Involvement in a number of major infrastructure projects in Victoria



# QSE – PERSONNEL



- Over 800 employees
- Introduction of new QSE HR Management System
- Qest – Web based program for all QSE functions



# QSE - MILESTONES



- Middle East – 52 consecutive weeks LTI free
- Launch of ROCKSafe – Safety promotion program
- ROCK gained Environmental Accreditation



# QSE - MILESTONES

- Structural Systems (Western)
  - Federal Safety Accreditation
- Structural Systems (Southern) and Meridian Concrete
  - Safety Accreditation



# OUTLOOK – KEY OBJECTIVES FOR 2012

- Returning Meridian to profitability
- Forecast NPAT for half year of \$4.5 - \$4.9 million
- To create and manage a sustainable business that delivers shareholders growing returns.
- To operate and ensure appropriate risk management in all of our engagements



# FORMAL BUSINESS ITEM 1:

Receipt of financial statements and reports



# FORMAL BUSINESS ITEM 2:

## Re-election of Director (Resolution 1)



# FORMAL BUSINESS ITEM 2:

Resolution	Vote type	Voted	%	% of all securities
Re-elect Ian L Fraser	For	25,640,776	95.47	40.14
	Against	26,516	0.10	0.04
	Open-Usable	1,190,191	4.43	1.86
	Open-Cond	0	0.00	0.00
	Open Unusable	0	N/A	0.00
	Abstain	134,388	N/A	0.21
	Excluded	0	N/A	0.00



# FORMAL BUSINESS ITEM 3:

## Remuneration Report



# FORMAL BUSINESS ITEM 3:

Resolution	Vote type	Voted	%	% of all securities
Remuneration Report	For	20,127,522	87.04	31.51
	Against	2,742,715	11.86	4.29
	Open-Usable	144,004	0.62	0.23
	Open-Cond	112,150	0.48	0.18
	Open Unusable	902,437	N/A	1.41
	Abstain	332,809	N/A	0.52
	Excluded	2,630,234	N/A	4.12



THANK YOU

