

## **Corporate Presentation**

## **About BCI Minerals**



- ASX-listed resources company based in Perth, Australia (ASX: BCI)
- BCI aims to develop and generate earnings from Iron Ore & Industrial Minerals projects
- Market cap of ~A\$60M (at \$0.15)
- A\$19M cash and zero debt
- Royalty earnings from the Iron Valley mine (~A\$16M EBITDA in FY17)
- Current focus on:
  - Building high grade resources and then developing the Buckland Iron Ore Project
  - Advancing Mardie Salt and SOP
    Project via studies and approvals



## **Corporate Information**



#### **Capital Structure**

Ordinary Shares	395.0M
Share Price (20-Apr-18)	\$0.15
Market Capitalisation	\$59.3M
Cash (31-Dec-17)	\$18.9M
Debt (31-Dec-17)	Nil

#### **Shareholding and Trading**

Wroxby Pty Ltd	27.7%
Top 20 Shareholders	~50%
Number of Shareholders	~7,500
Ave Daily Volume (Last 6 Months)	~740,000

#### **Board and Management**

Andy Haslam (Non-Exec Director)

Brian O'Donnell	Alwyn Vorster
(Non-Exec Chairman)	(Managing Director)
Michael Blakiston	Simon Hodge
(Non-Exec Director)	(Chief Financial Officer)
Jennifer Bloom	Rubini Ventouras
(Non-Exec Director)	(General Counsel & Co Sec)
Martin Bryant	Steve Abbott
(Non-Exec Director)	(GM Iron Ore)

#### **Share Price vs Iron Ore Price**



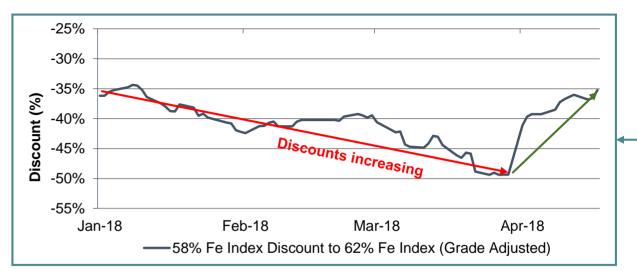
## Iron Ore Market



#### Headline 62% Fe prices remain robust and discounts appear to be narrowing

- FY18 headline 62% Fe price stronger than market commentators' forecasts (US\$60-80/dmt range)
- In 2017/18, discounts for 58% Fe products increased materially
- Recent positive price movements point to a narrowing of the discounts
- Impact of discount situation on BCI:
  - Current Iron Valley earnings impacted
  - 2. BCI exploration focus on mainly higher quality deposits





## Why Salt and SOP?



#### Both Salt and SOP have an attractive long term demand outlook

Strong demand growth forecast in 63Mt/a 26Mt/a 200 Mt Asian chemical New industry Asia Salt 21Mt/a Demand 16Mt/a ~26 Mt/a supply 2026 NaCl gap possible by Latent **New Salt** Supply 2026 (Salt) 150 Mt Capacity **Projects** Gap by 160Mt/a Utilisation by 2026<sup>^</sup> 2026 Equal to ~7 Asia Salt Mardie sized Demand projects 2016 100 Mt

Sulphate of Potash (SOP)

- SOP is a high quality fertiliser used on high value crops
- Attracts a significant price premium over muriate of potash (MOP) of ~US\$200/t
- Positive demand outlook based on global population growth, increasing food quality requirement & reduction in arable land



## **Cash Flow from Iron Valley Mine**



- Quarterly earnings for BCI via royalty agreement with Mineral Resources Ltd (MIN)
- 7-8Mtpa DSO operation; 50% lump production; potential mine life of ~15 years
- BCI FY17 revenue of A\$61M and EBITDA of A\$16M (adjusted)
- Upside from MIN's Bulk Ore Shuttle System (BOSS)<sup>1</sup>
  - 330km lightweight, narrow gauge rail system with fully autonomous ~120t payload shuttles
  - Lower opex improves financial viability
  - Potential to double production rates to 15Mtpa (higher royalty payment to BCI)
  - Potential construction start by end of 2018

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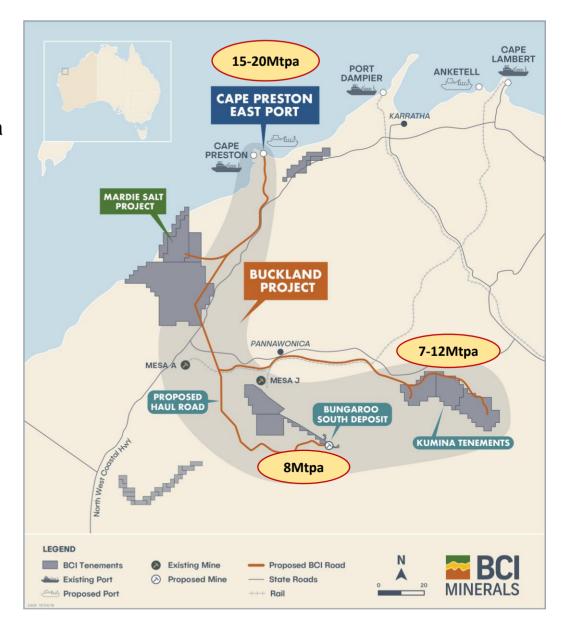




## **Buckland Iron Ore – A Major Project**



- Iron ore mine/s, road and port development project in the West Pilbara
- BCI goal for Buckland to become a 15-20Mtpa for 15 years operation, exporting via Cape Preston East (CPE) Port
  - Bungaroo South: FS completed and fully approved for 8Mtpa operation<sup>1</sup>
  - Kumina: exploration aiming to add an additional 7-12Mtpa of production potential
- Target cost structure<sup>2</sup> for mines and road:
  Capex <A\$600M, C1 Opex <A\$30/t FOB</li>
- Value drivers in 2018:
  - 1. Establish large high grade resource at Kumina
  - 2. Secure offtake and development joint venture partnerships



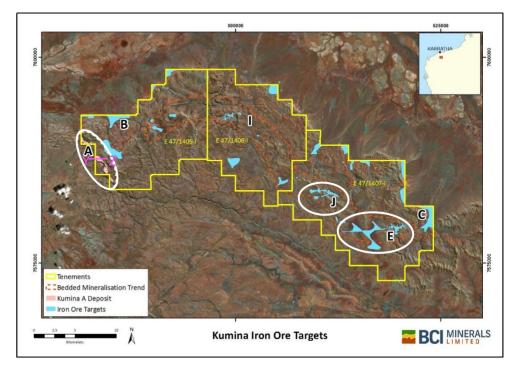
<sup>1.</sup> Production target released in IOH announcement "Buckland Project Positive Feasibility Study Results" dated 4-Jun-14. All material assumptions underpinning the production target continue to apply and have not materially changed.

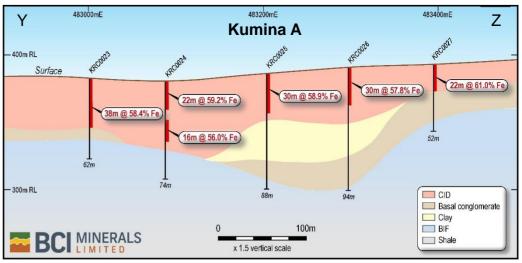
## **Buckland Game Changer – Kumina**



- Large (480km²), underexplored tenement package acquired in late 2017
- Multiple channel iron (CID) and higher grade bedded iron (BID) targets identified
  - Drilling at Kumina A completed with excellent results<sup>1</sup>
  - Drilling underway at targets E, J and C
  - Rock chip samples at E and J of up to 67%
    Fe grades<sup>1</sup>
- >100Mt deposit size targeted by Jun-18
- Potential to underpin attractive overall Buckland business case, or be developed into a stand-alone high grade mine

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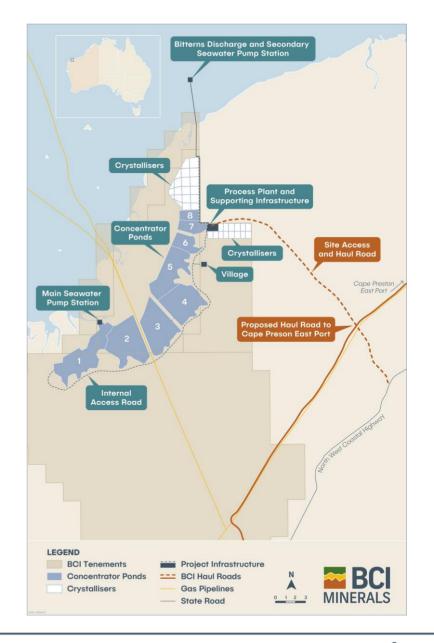




## **Mardie Salt – Value Upside**



- Mardie located in Australia's key salt production region
  - 14.3Mtpa capacity in nearby operations owned by Dampier Salt (Rio Tinto / Marubeni / Sojitz) and Mitsui
- All key site-related requirements for a large-scale solar salt project
- Targeting production of high purity salt for use in the chlor-alkali industry, plus SOP as a by-product
- 2017 Scoping Study<sup>1</sup> on a 3.5Mtpa project (salt only) delivered pre-tax NPV<sub>10</sub> of US\$285M and EBITDA of US\$70M p.a.
- Focus in 2018:
  - Complete Pre-feasibility Study on a ~3.5Mtpa salt and ~50ktpa SOP operation by mid-2018
  - Accelerate environmental / heritage studies and approvals
  - Finalise ownership structure pursue IPO and/or secure development / offtake partners



# **Cape Preston East (CPE) Port – Multi-Product Export Potential**



- CPE port facility planned to service Buckland Iron Ore (15-20Mtpa) & Mardie Salt (3.0-3.5Mtpa)
- BCI is the foundation proponent and Lease holder for a 20Mtpa operation for 20 years (potential to expand capacity and extend term)
- Transhipment port utilising modern self-unloading
  & self-propelled transhipment vessels
- All environmental and heritage approvals secured
- Target capex of ~A\$300M and opex of ~A\$8/t





## **Other Projects**



#### Carnegie SOP Joint Venture (30%1) - Progress

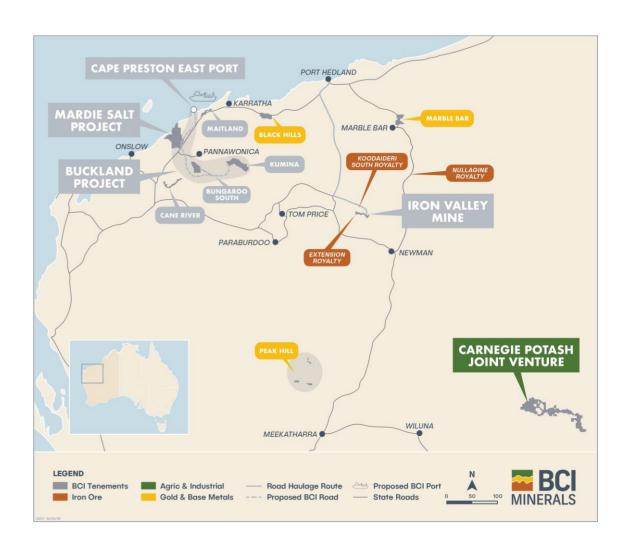
- Kalium Lakes as JV partner and manager
- Scoping Study completion targeted by Jun-18

#### Exploration (100% BCI) - Add value & monetise

- Black Hills: base metals
- Marble Bar: gold & lithium
- Peak Hill: gold & base metals
- Munglinup: cobalt & graphite

#### Royalties (100%) - Maintain

- Nullagine (FMG): up to 2% of FOB
- Koodaideri South (RIO): 2% of FOB
- Extension (AAMC): up to 2.5% of FOB



## **Attractive Value Proposition with Upside**



**Iron Valley** 7-15Mtpa (royalty earnings)

- Reduced discount levels will improve BCI EBITDA
- BOSS rail system could double production and increase BCI's annual royalty

**Buckland Iron Ore** 15-20Mtpa (100%)

High grade ore discovery at Kumina will transform product mix and project economics

Potential future production from **BCI** iron ore tenements

~30Mtpa

**Mardie Minerals** ~3.5Mtpa Salt & ~50ktpa SOP

(100%)

Positive PFS economics will support credible JV or attractive spin-out to benefit all shareholders

## **Important Notices**



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