

# Mineral Resources Limited

An integrated supplier of goods and services to the Resources Sector

# 2009 INTERIM RESULTS

"A TIME OF OPPORTUNITY"





Peter Wade, Managing Director
Bruce Goulds, Chief Financial Officer
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### ABOUT MINERAL RESOURCES



#### **PIHA**

Pipeline & site infrastructure specialist



#### Crushing Services International

Australia's largest specialist crushing contractor



#### **Process Mineral International**

Minerals processing & marketing



# GROUP STRUCTURE

#### **Board of Directors**

- Peter Wade (Executive Chairman & Managing Director)
- Chris Ellison (Executive Director)
- Joe Ricciardo (Non-Executive Director)
- Mark Dutton (Non-Executive Director)

#### Senior Management

- Bob Gavranich (General Manager PIHA)
- Steve Wyatt (General Manager CSI)
- David Geraghty (Technical Director PMI)
- Bruce Goulds (CFO)











## OPERATIONAL HIGHLIGHTS

- Strong business performance across operations
- Safety and performance record maintained
- Significant client recognition of value adding strength
- Stringent staff and cost management
- Crushing contracts maintain production targets
- New crushing operations on line
- Significant pipelining contracts awarded
- Record levels of work on hand for piping division
- 95,000 tonnes of manganese shipped
- ▶ 180,000 tonnes of iron ore shipped
- Peak Hill manganese production



### FINANCIAL HIGHLIGHTS

- NPAT of \$23.364 million -an increase of 16.5% over Interim 2008 results
- 50% dividend payout policy confirmed interim dividend of 7 cents per share
- Strong cash generation utilised for capital funding
- Interest cover 38 times
- Line of credit remains available for future anticipated capital requirements
- Balance sheet strength complements continued strong earnings growth





# FINANCIAL COMPARISON

	Dec 2008 Actual	Dec 2007 Actual	Variance %
Revenue	142.9	118.9	20.2%
NPAT	23.36	20.06	16.5%
Dividend	7 cents	6 cents	16.5%





# FINANCIAL PERFORMANCE

\$AUD millions	6 months to Dec08
Revenue	142.89
EBITDA	42.78
Depreciation	8.66
EBIT	35.08
Interest	0.90
PBT	34.18
Tax Expense	10.82
NPAT	23.364
NPAT / Revenue	16.4%
EPS (cents)	18.9



# Mineral Resources Limited

# BALANCE SHEET STRENGTH

\$AUD millions	Dec 2008	June 2008	\$ Change	% Change		
Total Assets	227.0	223.6	3.4	+2%		
Total Liabilities	(97.0)	(107.6)	(10.6)	-10%		
Net Assets	130.0	116.0	14.0	+12%		
			De	c 2008		
ROFE % [EBIT / Funds Employed]			54%			
ROE % [NPAT / Total Equity]			36%			
Interim fully franked dividend			7 cps			
Debt : Equity			1%			
Interest Cover (times) [EBIT / Interest]			38 times			



# CASH FLOW

\$AUD millions	6 months to Dec 2008
SOURCES OF CASH	
EBITDA	42.8
USES OF CASH	
CAPEX	34.6
<b>Net Interest Payments</b>	0.0
Income Taxes Paid	14.5
Working Capital and Other	1.0
Dividends Paid	16.5
Other Financing Cashflow	3.1
REDUCTION IN CASH BALANCE	26.9





### OPERATIONAL REVIEW

- Business model robust across changing economic environment
- General contract operations growing solidly in niche pipelining areas; expansion into oil and gas works
- Crushing operations maintain production performance
- Continued company growth against background of slowdown in resources demand and global pricing
- Expand manganese processing operations to meet projected future demand with reduced sales prices
- Project pipeline opportunities
- Shipping and forex pricing to offset lower mineral sales prices
- Strengthened balance sheet to support project opportunities



### STRATEGIC FOCUS

- Take advantage of current market conditions to target future business – a time of opportunity.
- > Enhance business through current cycle
- Manage the challenges of global economy
- Maintain commitment to a strong management and operating team
- > Core business focused cost and cash management
- Forging enduring partnership links with major mining houses – partnering with clients to add value for all stakeholders
- Geographic and commodity diversification comprising development of processing technology to expand core business



# OPERATIONAL OUTLOOK

- Maintenance of world class safety performance
- Optimise profit focus by management of costs and product recovery
- Implementation of process upgrades to enhance product quality
- Expansion of pipelining and HDPE contracts
- Maintain status as low cost producer of manganese and iron ore to meet annual tonnage forecasts
- Secure access to additional resources within Australia
- Access to export wharf developments at Port Hedland to facilitate export expansion
- Support re-structure of Windimurra operation





### MARKET OUTLOOK

- Global economy and liquidity to remain weak through 2009 but the long term strong global demand for steel making commodities to remain
- > Port and transport capacity critical for product supply and cost
- > AUD to remain volatile against USD (in range to 75 cents)
- > Windimurra operation to be in production in 2009
- > Balfour Downs project production to be initiated in 2009
- > Mn and Fe stockpiles in China to return to normal inventory levels
- Opportunities to take stakes in distressed market operations



### FUTURE TRENDS & OPPORTUNITIES

- China to take significant positions in Australian resource companies
- Distressed assets provide future corporate opportunities
- Gearing and debt levels critical measures of corporate performance
- Client/contractor partnerships demand value adding by both parties for success
- Port, transport and shipping availability to control export growth opportunities
- Outsourcing operations to gain momentum in the face of credit and cash restrictions
- Stimulus packages to promote infrastructure opportunities

