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ASX RELEASE

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COAST ENTERTAINMENT REPORTS 25 JUNE 2024 FULL YEAR RESULTS

- Visitation grew 14.3% despite ongoing challenging economic climate and two severe storms during the peak summer trading period
- Ticket sales increased 3.1%, the highest since FY16
- Revenue of \$87.0 million up 3.8% on prior year. Deferred revenue increased 12.0% compared to June 2023 driven by a shift towards more annual pass sales
- Theme Parks & Attractions' positive EBITDA excl Specific Items¹ of \$7.4 million, up 56.4% on prior year
- Both Dreamworld and SkyPoint again delivered positive EBITDA, with SkyPoint achieving record results
- First positive consolidated EBITDA (excluding Specific Items) for the Group's continuing operations since FY16
- Solid balance sheet, no debt, with cash of \$89.2 million as at 25 June 2024 and available tax losses of \$138.7 million at balance date
- On-market share buyback continues, with 45.1 million shares (9.4% of issued capital) bought back to date at a cost of \$21.2 million
- Positive start to FY25, with July 2024 visitation, revenue and EBITDA showing strong growth compared to July 2023

Coast Entertainment Holdings Limited (ASX: CEH) today announces its financial results for the financial year ended 25 June 2024.

A\$ million	FY24	FY23	Variance
Operating revenue	87.0	83.9	3.8%
Theme Parks & Attractions EBITDA excluding Specific Items ¹	7.4	4.7	56.4%
Corporate costs excluding Specific Items	(6.3)	(8.1)	22.6%
EBITDA excluding Specific Items	1.1	(3.4)	132.3%
Specific Items	(5.7)	(1.4)	(300.1%)
EBITDA from continuing operations	(4.6)	(4.8)	3.8%
Gain from discontinued operations	12.6	682.4	(98.2%)
Interest, tax, depreciation & amortisation	(5.4)	(12.9)	58.1%
Net profit after tax	2.6	664.7	(99.6%)

Full year trading performance

The Group achieved revenue of \$87.0 million in FY24, reflecting a 3.8% increase from the prior year and a significant 29.6% uplift compared to FY19 pre-COVID levels. This growth was achieved despite the prior year benefitting from \$2.6 million of revenue from Queensland Government COVID stimulus programs and was driven by a 14.3% increase in attendances, supported by increased promotional activity, and the launch of several new attractions including Kenny & Belinda's Dreamland precinct, the Dreamworld Flyer and the Wiggles Big Red Boat Coaster in December 2023.

¹ Refer to accompanying results presentation for detailed information on Specific Items.

The aggregated value of ticket sales for Dreamworld increased by 3.1% compared to the previous year, marking the highest recorded since FY16, up 42.1% compared to FY19 pre-COVID levels.

These results were achieved despite a challenging macroeconomic environment weighing on consumer discretionary spending, two severe storms during the peak summer trading period² and significant construction activity at Dreamworld throughout the year.

Revenue growth and per capita yields were impacted by increased levels of promotional activities during the year, combined with a shift in sales mix towards more annual passes (for which revenue is recognised over 12 months). The increase in annual passes has driven repeat visitation, albeit with some dilution to per capita yields, and has led to deferred revenue increasing to \$12.1 million as at 25 June 2024, 12.0% higher than June 2023.

SkyPoint, which was previously heavily reliant on international business, continued to perform well despite international visitation remaining below historical levels. The business has delivered record revenue and EBITDA performance in the year, driven by ongoing focus on driving attendance and yield in local and interstate markets and gradual recovery in international visitation.

Excluding Specific Items, the Theme Parks & Attractions business reported EBITDA of \$7.4 million, up 56.4% on the prior year, with both Dreamworld and SkyPoint again delivering positive contributions. In view of the high fixed cost nature of the business, management continues to maintain a strong focus on managing costs and, despite the ongoing inflationary pressures, operating expenses were broadly comparable with FY23 and well below CPI³.

The Group continues to carefully manage corporate overheads and, excluding Specific Items, has achieved a 22.6% decrease in costs during the year, driven by head office restructuring, insurance cost savings and a 50% reduction in Directors' fees.

As a result, the Group reported consolidated EBITDA (excluding Specific Items) of \$1.1 million, its first positive result for the continuing operations since FY16.

Commenting on the results, Group Chief Executive Officer, Mr Greg Yong, said,

"The economic landscape has not been easy for most consumer businesses over the past 12 months. The two severe weather events during the peak summer trading period added further challenges to FY24 trading performance. Nevertheless, we achieved growth in key financial and non-financial metrics, including strong guest satisfaction scores, despite Dreamworld being impacted by significant construction activity throughout the year. The growth in attendances demonstrates that our new products and services are resonating well with our guests.

"The team is diligently working to ensure the timely delivery of our new major attraction, Rivertown, which is anticipated to provide further uplift in attendance and earnings for the business."

Update on Christmas and New Year's Day storms

Management continues to work with its insurers to assess the overall financial impact and progress associated insurance claims for property damage and loss of earnings.

The Group has received \$0.7 million in interim payments in FY24 related to the property damage for which insurance income has been recognised in the Group's financial results. However, further compensation in respect of property damage and business interruption has yet to be recognised, including a further \$1.6 million of progress payments received to date in FY25.

FY25 trading update

The Group has recorded a solid start to FY25, with July 2024 visitation up 15.7% and revenue up 10.4% compared to the prior corresponding period. This has driven a 42.9% increase in EBITDA excluding Specific Items for the month, with both Dreamworld and SkyPoint achieving growth on the prior period.

² Southeast Queensland experienced a devastating cyclonic storm on Christmas Day, followed by another severe storm on New Year's Day. These two weather events resulted in significant damage, prolonged power outages and the temporary closure of both Dreamworld (for a total of three days) and WhiteWater World (for a total of five days).

³ The Australian Bureau of Statistics reported a 3.8% increase in national CPI (Brisbane: 3.4%) for the 12 months to June 2024.

Land development

As previously disclosed, the Group has lodged a Preliminary Development Application with Gold Coast City Council which, if approved, would allow a broader range of uses for the theme parks and surrounding land owned by the Group. The public consultation phase recently closed, and Council review is continuing. Subject to the timing of Council's decision, which is expected in the coming months, the Group remains hopeful of being able to provide a further update before, or at, its Annual General Meeting.

Capital management

As at 25 June 2024, the Group held cash balances totalling \$89.2 million.

The Group's on-market share buyback remains active, with 38.7 million shares purchased during FY24 at a cost of \$18.0 million, representing 80.7% of the maximum shares which may be bought back under the program. As a result, 441.0 million shares remained outstanding as at 25 June 2024. Subject to market trading conditions, the Group anticipates completing the current share buyback program in FY25. As at 21 August 2024, the Group has now bought back 45.1 million shares at a total cost of \$21.2 million, representing 93.9% of the maximum shares which may be bought back under the program.

In view of current economic conditions, the Board continues to consider it prudent to maintain a solid balance sheet to provide financial strength and optionality with respect to potential earnings growth opportunities which may arise. The Group's capital position, funding priorities and options for further capital management initiatives are subject to ongoing review by the Board, having regard to performance, liquidity needs and prevailing market conditions.

Commenting on the results, Coast Entertainment Chairman, Dr Gary Weiss, said,

"We are pleased to note that the Group has delivered its first positive consolidated EBITDA for the continuing business (excluding Specific Items) since FY16. This accomplishment, along with our recent share buyback initiatives, underscores our commitment to restoring value for our stakeholders."

"Looking ahead, we remain focussed on unlocking further potential value, underpinned by the opening of new attractions including the new Rivertown precinct, the return of international visitors to historical levels, and optimisation of the Group's land holdings. These opportunities are expected to enhance our operational landscape and position the Group strategically for continued growth."

Investor briefing

The Group will host an investor briefing at 10:00am (AEST) today. To access the briefing, please register your details through the following webcast or teleconference links:

Webcast

<https://loghic.eventsair.com/575858/179772/Site/Register>

Teleconference

<https://s1.c-conf.com/diamondpass/10039527-x7a6t0.html>

Authorised for release by the Board of Coast Entertainment Holdings Limited

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