





Who We Are

Mader is a leading global provider of specialist technical services across multiple industries. We are dedicated to helping customers enhance operations through optimal fleet and plant performance. Global workforce
2,200+
Skilled employees

Support vehicles
900+
Throughout the world

Operated in 480+
Locations

Wide network
350+
Customers

Global reach

Countries



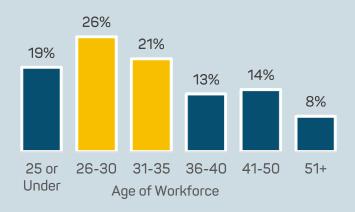


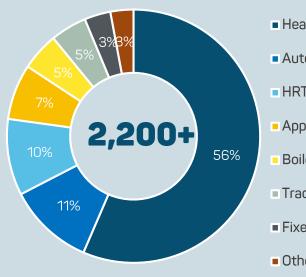




Specialised Workforce

We lead the market in delivering safe and high quality expertise. Our pursuit of quality is backed by years of investment in our people and culture.





Breakdown of Team:

- Heavy Duty Diesel Mechanic
- Auto & HV Electricians
- HRT & LV Mechanics
- Apprentice
- Boilermaker
- Trade Assistants & Servicepeople
- Fixed Plant Mechanic
- Other

AWARD RECOGNITION

BEST WORKPLACE FLEXIBILITY

2022 EXCELLENCE AWARDEE AUSTRALIAN HR AWARDS

EMPLOYER OF CHOICE

2022 AWARD WINNER AUSTRALIAN BUSINESS AWARDS

EMPLOYER OF THE YEAR

2021 AWARD WINNER RISE BUSINESS AWARDS SPONSORED BY BUSINESS NEWS

TRAINING EXCELLENCE

2021 ABA100 AWARD WINNER **AUSTRALIAN BUSINESS AWARDS**

CONTRACT MINER OF THE YEAR

2021 AWARD WINNER

AUSTRALIAN MINING PROSPECT AWARDS

Our Safety Goal

"Our TRIFR improved significantly

over the financial year with 4.48 recordable injuries per million hours worked, a testament to the diligence of our team. We are pleased with this improvement, but the work will continue as we strive towards our goal of zero harm across our global operations."

- Justin Nuich, Executive Director and CEO





With a focus on streamlining technology and enhancing our digital systems, we rolled out our custom-built employee app across North America and introduced a global online learning system for the education and development of our people.

FY22 Highlights

Revenue \$402.1m

Up 32% from \$304.3m PCF

EBITDA* \$48.0m

Up 34% from \$35.7m PCP NPAT* \$26.0m

Up 34% from \$19.3m PCP

Net Debt \$26.7m

Up 11% from \$24.0m PCF

Dividends

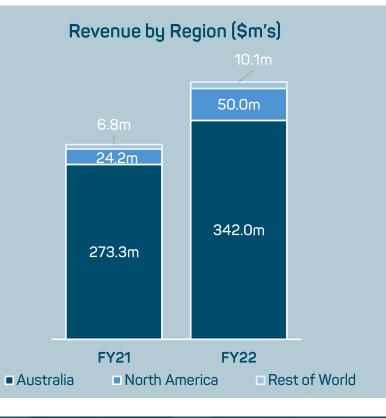
\$8.0m

Up 33% PCF

EPS Basic

13.97c

Up 44% PCP



 * Adjusted to remove impact of sale of associate. See appendices for calculation.

GROWTH TRAJECTORY
driven by continued
diversification in new and
existing markets

Sustained strong demand globally

Invested in fleet expansion in North America

Diversified global service offerings



Australia EBITDA* Revenue 25% \$40.1m Growth in FY22 Up 36% FY21 Infrastructure Core Business 120% Revenue growth in FY22 **32%** Revenue growth in FY22 **Apprentices** 68 Inducted to the Trade Upgrade Program in FY22 Revenue (A\$) \$342.0m \$273.3m FY21 FY22

North America

Revenue 107%

EBITDA* A\$10.1m



States Actively operating across 20 states

Mader Energy

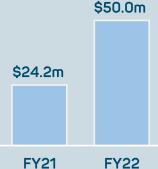


Organic start-up launched to target energy industry

Global Pathways

Introduced Global Pathways to connect tradespeople to global career opportunities

Revenue (A\$)



*EBITDA presented above excludes adjusted corporate overheads of \$4.2m.

Rest of World

Revenue 49%

EBITDA* \$2.1m

MADER

Countries









Geographical Footprint in FY22

Revenue, site and customer data relates to Mader Group operations carried out in FY22



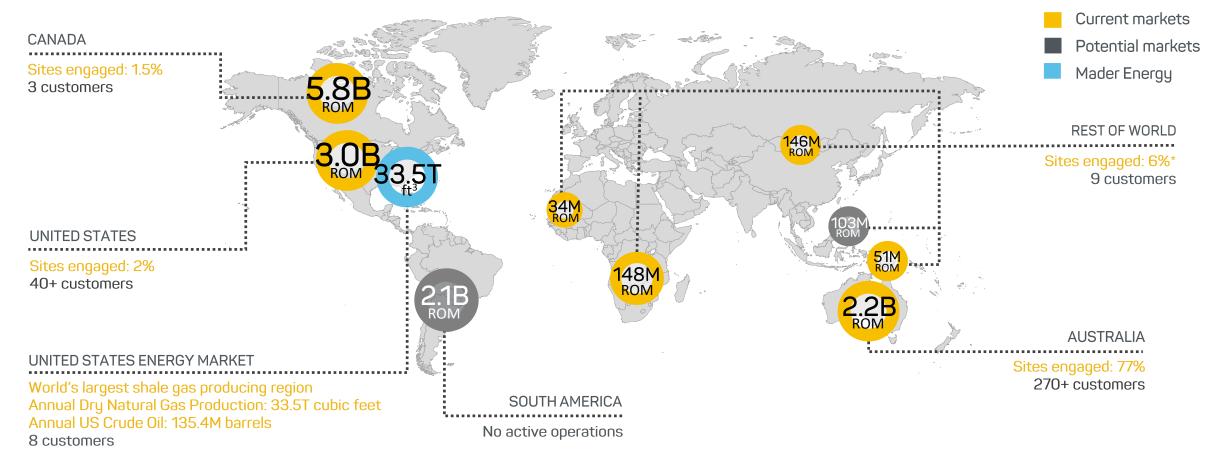




Growth opportunities and addressable market

Market Share: Sites Mader Group services versus total operational sites ROM: Run of Mine Production in Metric Tonnes





Structural Growth Drivers



PRIMARY GROWTH DRIVERS







SECONDARY GROWTH DRIVERS







Foundation laid for growth drivers

Strong, flexible business



Continued diversification

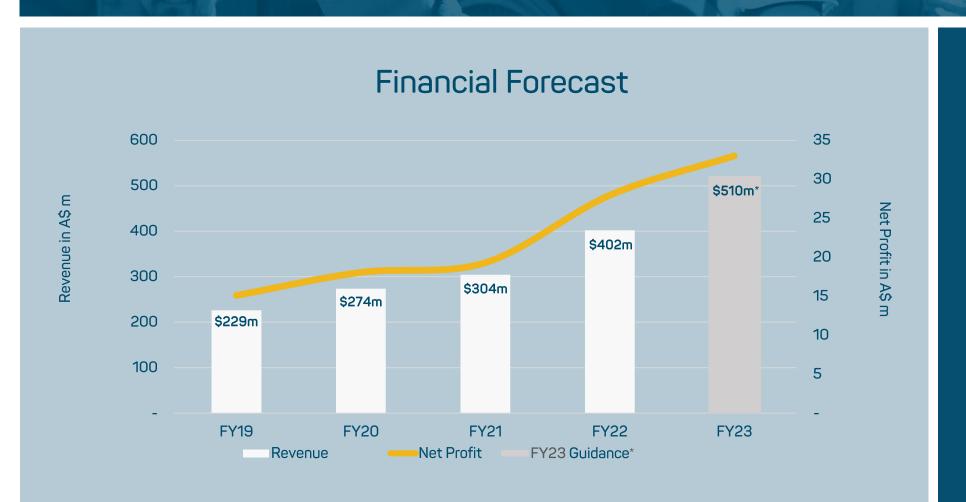


New geographical markets and service offerings



Group Outlook & Guidance

"Our brand, technology and processes have been refined year-after-year and will continue to deliver compounding growth and impressive returns for shareholders."





Current market conditions have provided Mader with the confidence to forecast FY23 revenue of at least \$510m delivering NPAT of at least \$33m





PROVEN TRACK RECORD DISRUPTIVE BUSINESS MODEL CAPITAL LIGHT OPERATIONS

SUSTAINABLE GROWTH PROSPECTS

LARGE ADDRESSABLE MARKETS POSITIVE INDUSTRY TRENDS

UNIQUE WORKPLACE CULTURE

SIMPLE BALANCE SHEET & FINANCIAL FLEXIBILITY







A\$'000	FY21	FY22
Revenue	304,300	402,084
Gross Profit	58,375	78,585
Gross Margin	19.2%	19.5%
Adjusted EBITDA*	35,732	47,964
Adjusted EBITDA Margin	11.7%	11.9%
Adjusted EBIT*	28,206	38,911
Adjusted EBIT Margin	9.3%	9.7%
Adjusted NPAT*	19,342	26,007
Adjusted NPAT Margin	6.4%	6.5%
Earnings Per Share (cents)	9.67	13.97
Dividends Per Share (cents)	3.00	4.00

Highlights

Group Revenue Growth
(Consolidated)

North America Revenue Contribution

Improved Earnings Per Share

Strong Revenue Growth
(North America)

Strong Revenue Growth
(Rest of World)

VS PCP

NPAT Payout Ratio

Consistent Returns to Shareholders

^{*} Adjusted to remove impact of sale of associate. See appendices for calculation.





A\$'000	Jun 21	Jun 22
Cash & cash equivalents	3,209	6,648
Trade & other receivables	67,881	85,649
Property, plant & equipment	36,922	67,944
Investments & other assets	14,498	12,877
Total Assets	122,510	173,117
Trade & other payables	21,543	39,289
Tax liabilities	6,895	3,387
Provisions	2,558	3,902
Borrowings	27,159	33,323
Other	3,683	8,234
Total Liabilities	61,838	88,135
Net Assets	60,672	84,983

Highlights

Simple Balance Sheet

Service vehicles around the globe

Net Debt Position

\$26.7m June 21: \$23.9m

Investment in Growth

\$40.8 m Growth Capital Deployed in FY22 \$52.4 m Unutilised Debt Facilities

Strong Balance Sheet

\$85m Net Asset Position

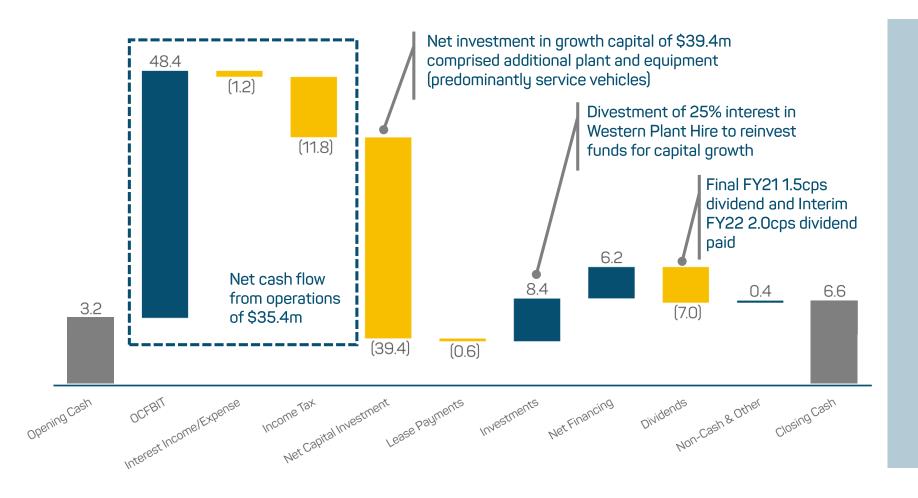
Low Net Leverage

Positioned for Growth

^{*} Adjusted to remove impact of sale of associate. See appendices for calculation.

Cash Flow





Highlights

Solid Op. Cash Flows

\$35.4m Cash flow from operations

Strong Cash Conversion

29% Cash flow from operations ÷ EBITDA*

Investment in Growth

\$39.4m 100% Growth Capex

^{*} Adjusted to remove impact of sale of associate. See appendices for calculation.



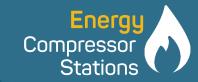
What We Do

We deliver 'tap on, tap off' specialist services designed to help our customers make light work of heavy equipment maintenance.



Specialist maintenance covering...





Globally Diversified Portfolio

Track record of replicating the business model in new addressable markets



Growth strategy underpinned by...

RegionalDiversification

Broadening Scope of Service Lines

Tools for Life

Tools for Life aims to equip individuals and communities with the tools they need to build a better future and succeed in life.

With a focus on youth, education and support, we are proud to be encouraging the future generation to identify available pathways and build sustainable careers within the industry.



Local community sponsorships incl. para-athlete, Cory Crombie Supporting communities in USA and Australia



MACA Cancer 200 Ride for Research WA, Australia



STEM/Engineering & Trades Career Expo, WA, Australia

Adjustment



Glossary



TRIFR Total recordable injury frequency rate per one million hours worked

LTIFR Lost time injury frequency rate per one million hours worked

HV Electrician High Voltage Electrician

LV Mechanic Light Vehicle Mechanic

HRT Mechanic Heavy Road Transport Mechanic

FY2022 The period 1 July 2021 to 30 June 2022

FY2021 The period 1 July 2020 to 30 June 2021

STEM Science, technology, engineering and mathematics

PCP The Prior Corresponding Period, being FY2021

EBITDA Earnings before interest, tax, depreciation and amortisation

EBIT Earnings before interest and tax

NPAT Net profit after tax

Net Leverage Net Debt / annualised EBITDA

OCFBIT Operating Cash Flow before interest and tax

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Approved for release by the Board of Mader Group Limited.